Category 8 - Telecommunications and Unified Communications (UC)

REALPRESENCE REALCONNECT O365

1-Year Subscription

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealConnect for Office 365. Enterprise User License, 1-499 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$96.00	4870-09900-600	$78.72	18%
RealConnect for Office 365. Enterprise User License, 500-999 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$72.00	4870-09900-601	$59.04	18%
RealConnect for Office 365. Enterprise User License, 1000-1999 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$48.00	4870-09900-602	$39.36	18%
RealConnect for Office 365. Enterprise User License, 2000-2999 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$42.00	4870-09900-603	$34.44	18%
RealConnect for Office 365. Enterprise User License, 3000-3999 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$36.00	4870-09900-611	$29.52	18%
RealConnect for Office 365. Enterprise User License, 4000-4999 licenses. Pre-paid 1yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$30.00	4870-09900-612	$24.60	18%

3-Year Subscription

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealConnect for Office 365. Enterprise User License, 1-499 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$245.00	4870-09900-605	$200.90	18%
RealConnect for Office 365. Enterprise User License, 500-999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$184.00	4870-09900-606	$150.88	18%
RealConnect for Office 365. Enterprise User License, 1000-1999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$122.00	4870-09900-607	$100.04	18%
RealConnect for Office 365. Enterprise User License, 2000-2999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$107.00	4870-09900-608	$87.74	18%
RealConnect for Office 365. Enterprise User License, 3000-3999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$92.00	4870-09900-613	$75.44	18%
RealConnect for Office 365. Enterprise User License, 4000-4999 licenses. Pre-paid 3yr plan effective on service commitment. Service includes premier support. No cancellation or reduction of the plan or scope allowed	$77.00	4870-09900-614	$63.14	18%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Trial License				
RealConnect Service for O365 Video Interop. Enterprise User Trial License - 5 Users license, 60 day trial. Only includes community support.	$0.00	4870-09900-610	$0.00	0%
RealConnect Access Suite				
1-Year Subscription				
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 5-14 only)	$475.00	5230-51301-402	$294.50	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 5-14 only)	$499.00	5230-51301-422	$309.38	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 5-14 only)	$513.00	5230-51301-432	$318.06	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Premier Service (Qty 5-14 only)	$475.00	5230-51301-442	$270.75	43%
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Advantage Service (Qty 5-14 only)	$499.00	5230-51301-462	$284.43	43%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 15-49 only)	$450.00	5230-51302-402	$279.00	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 15-49 only)	$473.00	5230-51302-422	$293.26	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 15-49 only)	$486.00	5230-51302-432	$301.32	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Premier Service (Qty 15-49 only)	$450.00	5230-51302-442	$256.50	43%
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Advantage Service (Qty 15-49 only)	$473.00	5230-51302-462	$269.61	43%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 50-149 only)	$425.00	5230-51303-402	$263.50	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 50-149 only)	$446.00	5230-51303-422	$276.52	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 50-149 only)	$459.00	5230-51303-432	$284.58	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Premier Service (Qty 50-149 only)	$425.00	5230-51303-442	$242.25	43%
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Advantage Service (Qty 50-149 only)	$446.00	5230-51303-462	$254.22	43%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 150-499 only)	$400.00	5230-51304-402	$248.00	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 150-499 only)	$420.00	5230-51304-422	$260.40	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 150-499 only)	$432.00	5230-51304-432	$267.84	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Premier Service (Qty 150-499 only)	$400.00	5230-51304-442	$228.00	43%
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Advantage Service (Qty 150-499 only)	$420.00	5230-51304-462	$239.40	43%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Premier Service (Qty 500+ only)	$375.00	5230-51305-402	$232.50	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Advantage Service (Qty 500+ only)	$394.00	5230-51305-422	$244.28	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Polycom Elite Service (Qty 500+ only)	$405.00	5230-51305-432	$251.10	38%
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Premier Service (Qty 500+ only)	$375.00	5230-51305-442	$213.75	43%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealConnect Access Suite - Concurrent User License, 1-Year, Partner Advantage Service (Qty 500+ only)	$394.00	5230-51305-462	$224.58	43%
RealConnect Access Suite - Media Encryption License, 1-Year (No Maintenance Required)	$0.00	5230-51360-100	$0.00	38%

3-Year Subscription

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 5-14 only)	$1,280.00	5230-51301-404	$793.60	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 5-14 only)	$1,350.00	5230-51301-424	$837.00	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 5-14 only)	$1,390.00	5230-51301-433	$861.80	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Premier Service (Qty 5-14 only)	$1,280.00	5230-51301-445	$729.60	43%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Advantage Service (Qty 5-14 only)	$1,350.00	5230-51301-464	$769.50	43%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 15-49 only)	$1,220.00	5230-51302-404	$756.40	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 15-49 only)	$1,280.00	5230-51302-424	$793.60	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 15-49 only)	$1,310.00	5230-51302-433	$812.20	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Premier Service (Qty 15-49 only)	$1,220.00	5230-51302-445	$695.40	43%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Advantage Service (Qty 15-49 only)	$1,280.00	5230-51302-464	$729.60	43%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 50-149 only)	$1,150.00	5230-51303-404	$713.00	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 50-149 only)	$1,200.00	5230-51303-424	$744.00	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 50-149 only)	$1,240.00	5230-51303-433	$768.80	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Premier Service (Qty 50-149 only)	$1,150.00	5230-51303-445	$655.50	43%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Advantage Service (Qty 50-149 only)	$1,200.00	5230-51303-464	$684.00	43%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 150-499 only)	$1,080.00	5230-51304-404	$669.60	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 150-499 only)	$1,130.00	5230-51304-424	$700.60	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 150-499 only)	$1,170.00	5230-51304-433	$725.40	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Premier Service (Qty 150-499 only)	$1,080.00	5230-51304-445	$615.60	43%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Advantage Service (Qty 150-499 only)	$1,130.00	5230-51304-464	$644.10	43%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Premier Service (Qty 500+ only)	$1,010.00	5230-51305-404	$626.20	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Advantage Service (Qty 500+ only)	$1,060.00	5230-51305-424	$657.20	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Polycom Elite Service (Qty 500+ only)	$1,090.00	5230-51305-433	$675.80	38%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Premier Service (Qty 500+ only)	$1,010.00	5230-51305-445	$575.70	43%
RealConnect Access Suite - Concurrent User License, 3-Year, Partner Advantage Service (Qty 500+ only)	$1,060.00	5230-51305-464	$604.20	43%
RealConnect Access Suite - Media Encryption License, 3-Year (No Maintenance Required)	$0.00	5230-51360-300	$0.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Hardware				
Rack Server 230 - No Software or Licenses Included (Maintenance Contract Required)	$4,000.00	2230-70230-000	$3,080.00	23%
Rack Server 640 - No Software or Licenses Included (Maintenance Contract Required)	$12,000.00	2230-70640-000	$9,240.00	23%
Migration				
Migration - Rack Server 220 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-70220-000	$0.00	23%
Migration - Rack Server 230 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-70230-000	$0.00	23%
Migration - Rack Server 620 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-70620-000	$0.00	23%
Migration - Rack Server 630 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-70630-000	$0.00	23%

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Perpetual				
Concurrent User Licenses				
RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 5-14 only)	$3,750.00	5230-51011-000	$2,325.00	38%
RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 15-49 only)	$3,560.00	5230-51012-000	$2,207.20	38%
RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 50-149 only)	$3,380.00	5230-51013-000	$2,095.60	38%
RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 150-499 only)	$3,190.00	5230-51014-000	$1,977.80	38%
RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty 500+ only)	$3,000.00	5230-51015-000	$1,860.00	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 15-49 only)	$713.00	5230-51022-000	$442.06	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 50-149 only)	$675.00	5230-51023-000	$418.50	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 150-499 only)	$638.00	5230-51024-000	$395.56	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 500-1499 only)	$600.00	5230-51025-000	$372.00	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 1500+ only)	$563.00	5230-51026-000	$349.06	38%
Option Licenses				
RealPresence Clariti - Media Encryption License, Perpetual (No Maintenance Required)	$0.00	5230-51060-000	$0.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
1-year Subscription				
Concurrent User Licenses				
RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 5-14 only)	$1,500.00	5230-51111-402	$930.00	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 5-14 only)	$1,580.00	5230-51111-422	$979.60	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 5-14 only)	$1,620.00	5230-51111-432	$1,004.40	38%
RealPresence Clariti - Concurrent User License, 1-year, Partner Premier Support (Qty 5-14 only)	$1,500.00	5230-51111-442	$855.00	43%
RealPresence Clariti - Concurrent User License, 1-year, Partner Advantage Support (Qty 5-14 only)	$1,580.00	5230-51111-462	$900.60	43%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 15-49 only)	$1,430.00	5230-51112-402	$886.60	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 15-49 only)	$1,500.00	5230-51112-422	$930.00	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 15-49 only)	$1,540.00	5230-51112-432	$954.80	38%
RealPresence Clariti - Concurrent User License, 1-year, Partner Premier Support (Qty 15-49 only)	$1,430.00	5230-51112-442	$815.10	43%
RealPresence Clariti - Concurrent User License, 1-year, Partner Advantage Support (Qty 15-49 only)	$1,500.00	5230-51112-462	$855.00	43%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 50-149 only)	$1,350.00	5230-51113-402	$837.00	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 50-149 only)	$1,420.00	5230-51113-422	$880.40	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 50-149 only)	$1,460.00	5230-51113-432	$905.20	38%
RealPresence Clariti - Concurrent User License, 1-year, Partner Premier Support (Qty 50-149 only)	$1,350.00	5230-51113-442	$769.50	43%
RealPresence Clariti - Concurrent User License, 1-year, Partner Advantage Support (Qty 50-149 only)	$1,420.00	5230-51113-462	$809.40	43%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 150-499 only)	$1,280.00	5230-51114-402	$793.60	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 150-499 only)	$1,340.00	5230-51114-422	$830.80	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 150-499 only)	$1,380.00	5230-51114-432	$855.60	38%
RealPresence Clariti - Concurrent User License, 1-year, Partner Premier Support (Qty 150-499 only)	$1,280.00	5230-51114-442	$729.60	43%
RealPresence Clariti - Concurrent User License, 1-year, Partner Advantage Support (Qty 150-499 only)	$1,340.00	5230-51114-462	$763.80	43%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Premier Support (Qty 500+ only)	$1,200.00	5230-51115-402	$744.00	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Advantage Support (Qty 500+ only)	$1,260.00	5230-51115-422	$781.20	38%
RealPresence Clariti - Concurrent User License, 1-year, Polycom Elite Support (Qty 500+ only)	$1,300.00	5230-51115-432	$806.00	38%
RealPresence Clariti - Concurrent User License, 1-year, Partner Premier Support (Qty 500+ only)	$1,200.00	5230-51115-442	$684.00	43%
RealPresence Clariti - Concurrent User License, 1-year, Partner Advantage Support (Qty 500+ only)	$1,260.00	5230-51115-462	$718.20	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 15-49 only)	$285.00	5230-51122-402	$176.70	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 15-49 only)	$300.00	5230-51122-422	$186.00	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 15-49 only)	$308.00	5230-51122-432	$190.96	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Premier Support (Qty 15-49 only)	$285.00	5230-51122-442	$162.45	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Advantage Support (Qty 15-49 only)	$300.00	5230-51122-462	$171.00	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 50-149 only)	$270.00	5230-51123-402	$167.40	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 50-149 only)	$284.00	5230-51123-422	$176.08	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 50-149 only)	$292.00	5230-51123-432	$181.04	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Premier Support (Qty 50-149 only)	$270.00	5230-51123-442	$153.90	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Advantage Support (Qty 50-149 only)	$284.00	5230-51123-462	$161.88	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 150-499 only)	$255.00	5230-51124-402	$158.10	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 150-499 only)	$269.00	5230-51124-422	$166.78	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 150-499 only)	$275.00	5230-51124-432	$170.50	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Premier Support (Qty 150-499 only)	$255.00	5230-51124-442	$145.35	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Advantage Support (Qty 150-499 only)	$269.00	5230-51124-462	$153.33	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 500-1499 only)	$240.00	5230-51125-402	$148.80	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 500-1499 only)	$253.00	5230-51125-422	$156.86	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 500-1499 only)	$259.00	5230-51125-432	$160.58	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Premier Support (Qty 500-1499 only)	$240.00	5230-51125-442	$136.80	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Advantage Support (Qty 500-1499 only)	$253.00	5230-51125-462	$144.21	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Premier Support (Qty 1500+ only)	$225.00	5230-51126-402	$139.50	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Advantage Support (Qty 1500+ only)	$237.00	5230-51126-422	$146.94	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Polycom Elite Support (Qty 1500+ only)	$243.00	5230-51126-432	$150.66	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Premier Support (Qty 1500+ only)	$225.00	5230-51126-442	$128.25	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 1-year License, Partner Advantage Support (Qty 1500+ only)	$237.00	5230-51126-462	$135.09	43%

Option Licenses

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Clariti - Media Encryption License, 1-year (No Maintenance Required)	$0.00	5230-51160-100	$0.00	43%
RealPresence Clariti - Concurrent User, High Availability Only, 1-year License (No Maintenance Required)	$0.00	5230-51161-100	$0.00	43%

3-year Subscription

Concurrent User Licenses

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 5-14 only)	$4,050.00	5230-51111-404	$2,511.00	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 5-14 only)	$4,270.00	5230-51111-424	$2,647.40	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 5-14 only)	$4,370.00	5230-51111-433	$2,709.40	38%
RealPresence Clariti - Concurrent User License, 3-year, Partner Premier Support (Qty 5-14 only)	$4,050.00	5230-51111-445	$2,308.50	43%
RealPresence Clariti - Concurrent User License, 3-year, Partner Advantage Support (Qty 5-14 only)	$4,270.00	5230-51111-464	$2,433.90	43%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 15-49 only)	$3,850.00	5230-51112-404	$2,387.00	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 15-49 only)	$4,050.00	5230-51112-424	$2,511.00	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 15-49 only)	$4,160.00	5230-51112-433	$2,579.20	38%
RealPresence Clariti - Concurrent User License, 3-year, Partner Premier Support (Qty 15-49 only)	$3,850.00	5230-51112-445	$2,194.50	43%
RealPresence Clariti - Concurrent User License, 3-year, Partner Advantage Support (Qty 15-49 only)	$4,050.00	5230-51112-464	$2,308.50	43%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 50-149 only)	$3,650.00	5230-51113-404	$2,263.00	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 50-149 only)	$3,840.00	5230-51113-424	$2,380.80	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 50-149 only)	$3,940.00	5230-51113-433	$2,442.80	38%
RealPresence Clariti - Concurrent User License, 3-year, Partner Premier Support (Qty 50-149 only)	$3,650.00	5230-51113-445	$2,080.50	43%
RealPresence Clariti - Concurrent User License, 3-year, Partner Advantage Support (Qty 50-149 only)	$3,840.00	5230-51113-464	$2,188.80	43%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 150-499 only)	$3,440.00	5230-51114-404	$2,132.80	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 150-499 only)	$3,630.00	5230-51114-424	$2,250.60	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 150-499 only)	$3,720.00	5230-51114-433	$2,306.40	38%
RealPresence Clariti - Concurrent User License, 3-year, Partner Premier Support (Qty 150-499 only)	$3,440.00	5230-51114-445	$1,960.80	43%
RealPresence Clariti - Concurrent User License, 3-year, Partner Advantage Support (Qty 150-499 only)	$3,630.00	5230-51114-464	$2,069.10	43%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Premier Support (Qty 500+ only)	$3,240.00	5230-51115-404	$2,008.80	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Advantage Support (Qty 500+ only)	$3,410.00	5230-51115-424	$2,114.20	38%
RealPresence Clariti - Concurrent User License, 3-year, Polycom Elite Support (Qty 500+ only)	$3,500.00	5230-51115-433	$2,170.00	38%
RealPresence Clariti - Concurrent User License, 3-year, Partner Premier Support (Qty 500+ only)	$3,240.00	5230-51115-445	$1,846.80	43%
RealPresence Clariti - Concurrent User License, 3-year, Partner Advantage Support (Qty 500+ only)	$3,410.00	5230-51115-464	$1,943.70	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 15-49 only)	$770.00	5230-51122-404	$477.40	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 15-49 only)	$811.00	5230-51122-424	$502.82	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 15-49 only)	$831.00	5230-51122-433	$515.22	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Premier Support (Qty 15-49 only)	$770.00	5230-51122-445	$438.90	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Advantage Support (Qty 15-49 only)	$811.00	5230-51122-464	$462.27	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 50-149 only)	$729.00	5230-51123-404	$451.98	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 50-149 only)	$768.00	5230-51123-424	$476.16	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 50-149 only)	$787.00	5230-51123-433	$487.94	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Premier Support (Qty 50-149 only)	$729.00	5230-51123-445	$415.53	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Advantage Support (Qty 50-149 only)	$768.00	5230-51123-464	$437.76	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 150-499 only)	$689.00	5230-51124-404	$427.18	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 150-499 only)	$725.00	5230-51124-424	$449.50	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 150-499 only)	$744.00	5230-51124-433	$461.28	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Premier Support (Qty 150-499 only)	$689.00	5230-51124-445	$392.73	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Advantage Support (Qty 150-499 only)	$725.00	5230-51124-464	$413.25	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 500-1499 only)	$648.00	5230-51125-404	$401.76	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 500-1499 only)	$683.00	5230-51125-424	$423.46	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 500-1499 only)	$700.00	5230-51125-433	$434.00	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Premier Support (Qty 500-1499 only)	$648.00	5230-51125-445	$369.36	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Advantage Support (Qty 500-1499 only)	$683.00	5230-51125-464	$389.31	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Premier Support (Qty 1500+ only)	$608.00	5230-51126-404	$376.96	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Advantage Support (Qty 1500+ only)	$640.00	5230-51126-424	$396.80	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Polycom Elite Support (Qty 1500+ only)	$656.00	5230-51126-433	$406.72	38%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Premier Support (Qty 1500+ only)	$608.00	5230-51126-445	$346.56	43%
RealPresence Clariti - Concurrent User, Audio/P2P Only, 3-year License, Partner Advantage Support (Qty 1500+ only)	$640.00	5230-51126-464	$364.80	43%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Option Licenses				
RealPresence Clariti - Media Encryption License, 3-year (No Maintenance Required)	$0.00	5230-51160-300	$0.00	43%
Hardware				
Migration - Any Infrastructure - Cancels existing maintenance contract for uninstalled products.	$0.00	4251-70000-000	$0.00	23%
RMX 1800				
RPCS1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	$24,000.00	2200-71830-000	$18,480.00	23%
RPCS1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	$35,000.00	2200-71831-000	$26,950.00	23%
Migration				
Migration - RPCS1810 for RealPresence Clariti - IP Only, No Licenses, Hardware for (17) 1080p30, (35) 720p, or (70) SD calls. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-71810-000	$0.00	23%
Migration - RPCS1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-71830-000	$0.00	23%
Migration - RPCS1831 for RealPresence Clariti - IP and ISDN, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-71831-000	$0.00	23%
RMX 2000				
Migration				
Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79201-000	$0.00	23%
Migration - RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79202-000	$0.00	23%
Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79205-000	$0.00	23%
Migration - RMX2000 for RealPresence Clariti - No Licenses, (2) MPMRx-S card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79206-000	$0.00	23%
Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) MPMRx-S card, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79209-000	$0.00	23%
Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79211-000	$0.00	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79212-000	$0.00	23%
Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79215-000	$0.00	23%
Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (2) MPMRx-S card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79216-000	$0.00	23%
Migration - RMX2000 for RealPresence Clariti - No Licenses, (1) ISDN card, (1) MPMRx-S card, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79219-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (2) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79402-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (3) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79403-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (4) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79404-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (1) ISDN card, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79411-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (1) ISDN card, (2) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79412-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (1) ISDN card, (3) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79413-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, AC, (1) ISDN card, (4) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79414-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79431-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (2) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79432-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (3) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79433-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (4) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79434-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (1) ISDN card, (1) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79441-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (1) ISDN card, (2) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79442-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (1) ISDN card, (3) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79443-000	$0.00	23%
Migration - RMX4000 for RealPresence Clariti - No Licenses, DC, (1) ISDN card, (4) MPMRx-D card. Requires 5230-51X1X-XXX. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-79444-000	$0.00	23%

Rack Servers

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Rack Server 230 - No Software or Licenses Included (Maintenance Contract Required)	$4,000.00	2230-70230-000	$3,080.00	23%
Rack Server 640 - No Software or Licenses Included (Maintenance Contract Required)	$12,000.00	2230-70640-000	$9,240.00	23%

Migration

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Migration - Rack Server 220 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-70220-000	$0.00	23%
Migration - Rack Server 230 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-70230-000	$0.00	23%
Migration - Rack Server 620 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-70620-000	$0.00	23%
Migration - Rack Server 630 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-70630-000	$0.00	23%
Migration - Rack Server 640 - No Software or Licenses Included. Cancels existing maintenance contract; new maintenance contract required.	$0.00	4250-70640-000	$0.00	23%

REALPRESENCE ONE SUBSCRIPTION

Video Delivery Infrastructure

Universal Resource Connections

Implementation

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Uplift for RPOne from RPP Integration Lync Standard to RPP Integration Lync Advanced Service	$10,500.00	6867-00910-115	$9,660.00	8%

POLYCOM STUDIO

Polycom Studio

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Polycom Studio: Audio/Video USB Soundbar, with auto-track 120-deg FOV 4K Camera, USB stereo speakerphone, BT speakerphone, Wi-Fi device management, remote, Cable: 5m USB Type-A to Type-C, Power: AMER-Type B, NEMA 5-15	$949.00	7200-85830-001	$730.73	23%
TAA Compliant: Polycom Studio: Audio/Video USB Soundbar, with auto-track 120-deg FOV 4K Camera, USB stereo speakerphone, BT speakerphone, Wi-Fi device management, remote, Cable: 5m USB Type-A to Type-C, Power: AMER-Type B, NEMA 5-15.	$949.00	G7200-85830-001	$730.73	23%

Accessories

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
External Level VI Power Supply for the Polycom Studio. 12v/5A, Positive center pole. Order power cord separately C13 to country specific.	$129.00	1465-52891-060	$99.33	23%
Polycom Studio Expansion Microphone: Contains one Microphone Array and one 7.6m/25' RJ11 cable. Compatible with Polycom Studio and RP Debut.	$199.00	2200-69631-001	$153.23	23%
Polycom Studio BT remote control, for use with the Polycom Studio only. Includes 2 AAA batteries.	$99.00	2201-52889-001	$76.23	23%
Polycom Studio USB cable to computing platform. USB 2.0, connector type A to C, 5m.	$79.00	2457-85517-001	$60.83	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Polycom Studio Display Mounting Kit, holds the STUDIO above or below a monitor (fit to VESA mounting patterns from 100mm x 100mm to 600mm x 600mm)	$159.00	7230-86040-001	$122.43	23%

REALPRESENCE ROOM

Poly G7500 System

G7500 Base Unit

Poly G7500 4k Base Unit: G7500 UHD 4k video codec and Wireless Presentation System, BT remote, Cable: 1 CAT 5E LAN 3.6m. Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	$4,999.00	7200-85860-001	$3,099.38	38%
TAA Compliant: Poly G7500 4k Base Unit: G7500 UHD 4k video codec and Wireless Presentation System, BT remote, Cable: 1 CAT 5E LAN 3.6m. Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	$4,999.00	G7200-85860-001	$3,099.38	38%

G7500 Kit with EagleEye Cube USB Camera

Poly G7500 4k Codec-Wireless Presentation System, EagleEye Cube USB 5x EPTZ auto track cam, IP Mic, remote, NTSC/PAL; Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 CAT 5E SHLD 25ft, Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	$6,399.00	7200-85870-001	$3,967.38	38%

G7500 Kit with EagleEyeIV-4x Camera

Poly G7500 4k Codec-Wireless Presentation System, Eagle Eye IV-4x cam, IP Mic, remote; NTSC/PAL;Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 CAT 5E SHLD 25ft, 1 HDCI 6ft, 1 HDCI Mini 3m, Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	$8,799.00	7200-85740-001	$5,455.38	38%
TAA Compliant:Poly G7500 4k Codec-Wireless Presentation System,Eagle Eye IV-4x cam,IP Mic,remote,NTSC/PAL;Cables:2 HDMI 1.8m,1 CAT 5E LAN 3.6m,1 CAT 5E SHLD 25ft,1 HDCI 6ft,1 HDCI Mini 3m,Power:Amer - Type B,NEMA 5-15.Maintenance Contract Required	$8,799.00	G7200-85740-001	$5,455.38	38%

G7500 Kit with EagleEyeIV-12x Camera

Poly G7500 4k Codec-Wireless Presentation System, Eagle Eye IV-12x cam, IP Mic,remote,NTSC/PAL; Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 CAT 5E SHLD 25ft, 1 HDCI 6ft, 1 HDCI Mini 3m, Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	$9,799.00	7200-85760-001	$6,075.38	38%
TAA Compliant:Poly G7500 4k Codec-Wireless Presentation System,Eagle Eye IV-12x cam,IP Mic,remote,NTSC/PAL;Cables:2 HDMI 1.8m,1 CAT 5E LAN 3.6m,1 CAT 5E SHLD 25ft,1 HDCI 6ft,1 HDCI Mini 3m,Power:Amer - Type B,NEMA 5-15.Maintenance Contract Required	$9,799.00	G7200-85760-001	$6,075.38	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Accessories				
Poly IP Table Microphone Array: Contains one Microphone Array and one 25' CAT 5E SHLD Ethernet cable. Compatible with Poly G7500 codec.	$499.00	2200-85250-001	$384.23	23%
Poly Bluetooth Remote Control, 2 AAA batteries included. Compatible with Poly G7500 codec.	$149.00	2201-52885-001	$114.73	23%
Poly IP Ceiling Microphone Array-White: Contains Electronics Interface, Wall Plate, one IP Ceiling Microphone Array and 1 Ethernet Plenum 50 ft, 1 CAT 5E SHLD 7ft, 1 cable assy 6-6p XLR White 24 ft CM4. Compatible with Poly G7500 codec.	$999.00	2215-85360-001	$769.23	23%
Poly Microphone IP Adapter:Bridges Poly G7500 codec with Polycom RealPresence microphone arrays. Works with RealPresence Group Table Top Mic and Ceiling Mic Arrays. Cable 1 CAT 5E LAN 15 ft. Power:Amer - Type B, NEMA 5-15.	$1,999.00	7200-85900-001	$1,539.23	23%
EagleEye Cube USB Camera: Compatible with Trio Visual+ and other ecosystems.Electronic Pan Tilt 5x Digital Zoom.Embedded stereo microphones.Cable:2m USB Type-A and Type-C,2m Ethernet cable.	$799.00	7230-63695-001	$535.33	33%
RealPresence Medialign				
RealPresence Group 500 Medialign Systems				
RP Medialign Rev2 -270 slimline kits, for use on Medialign Rev2 -270 only. Includes: wall brackets & free stand(retain for future use) replacement base.	$1,600.00	7230-84780-001	$1,600.00	0%
RP Medialign Rev2 -170 slimline kits, for use on Medialign Rev2 - 170 only. Includes: wall brackets & free stand (retain for future use) replacement base.	$800.00	7230-84790-001	$800.00	0%
RP Medialign Rev2 -255 slimline kits, for use on Medialign Rev2 - 255 only. Includes: wall brackets & free stand (retain for future use) replacement base.	$1,600.00	7230-84800-001	$1,600.00	0%
RP Medialign Rev2 -155 slimline kits, for use on Medialign Rev2 -155 only. Includes: wall brackets & free stand (retain for future use) replacement base.	$800.00	7230-84810-001	$800.00	0%
RP Medialign Rev2-170. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-70" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle. (Maintenance Contract Required)	$52,000.00	7230-84830-001	$32,240.00	38%
RP Medialign Rev2-155. Includes: GS 500 (7200-64250-001) w/EEIV-12x, 1-55" 1080 LED display, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle. (Maintenance Contract Required)	$27,000.00	7230-84850-001	$16,740.00	38%
RP Medialign Rev2-255.Includes:GS 500 (7200-64250-001 with EEIV), 2-55" 1080 LED displays, speaker, RP Touch, EE Producer, tabletop content interface, 1080 and S4B licenses, stand, NA pwr cord and cable bundle.(Maintenance Contract Reqd)	$52,000.00	7230-84860-001	$32,240.00	38%
TAA Compliant RP Medialign Rev2 170.Includes:GS 500 (G7200-64250-001) w/EEIV-12x, 1-70" 1080 LED display,speaker,EE Producer,1080 & S4B licenses,Tabletop HDMI Extender,stand, NA pwr cord & cable bundle.COO:Laos & UK (Maintenance Contract Required)	$50,500.00	G7230-84830-001	$31,310.00	38%
TAA Compliant RP Medialign Rev2 155.Includes:GS 500(G7200-64250-001) w/EEIV-12x, 1-55" 1080 LED display,speaker,EE Producer,1080 & S4B licenses,Tabletop HDMI Extender,stand, NA pwr cord & cable bundle.COO:Laos & UK (Maintenance Contract Required)	$25,500.00	G7230-84850-001	$15,810.00	38%
TAA Compliant RP Medialign Rev2 255.Includes:GS 500(G7200-64250-001) w/EEIV-12x,2-55" 1080 LED displays,speaker,EE Producer,1080 & S4B licenses,Tabletop HDMI Extender,stand, NA pwr cord & cable bundle.COO:Laos & UK (Maintenance Contract Required)	$50,500.00	G7230-84860-001	$31,310.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
JITC/TAA Compliant RP Medialign Rev2 170.Includes:GS 500 (G7200-64250-001) w/EEIV-12x, 1-70" 1080 LED display,speaker,EE Producer,1080 & S4B licenses,Tabletop HDMI Extender,stand, NA pwr cord & cable bundle.COO:Laos & UK (Maintenance Contract Required)	$50,500.00	J7230-84830-001	$31,310.00	38%
JTC/TAA Compliant RP Medialign Rev2 155.Includes:GS 500(G7200-64250-001) w/EEIV-12x, 1-55" 1080 LED display,speaker,EE Producer,1080 & S4B licenses,Tabletop HDMI Extender,stand, NA pwr cord & cable bundle.COO:Laos & UK (Maintenance Contract Required)	$25,500.00	J7230-84850-001	$15,810.00	38%
JITC/TAA Compliant RP Medialign Rev2 255.Includes:GS 500(G7200-64250-001) w/EEIV-12x,2-55" 1080 LED displays,speaker,EE Producer,1080 & S4B licenses,Tabletop HDMI Extender,stand, NA pwr cord & cable bundle.COO:Laos & UK (Maintenance Contract Required)	$50,500.00	J7230-84860-001	$31,310.00	38%

RealPresence Group 310

RealPresence Group 310 Systems

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Group 310 - 720p: Group 310 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required	$2,999.00	7200-65320-001	$2,009.33	33%
RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$5,599.00	7200-65340-001	$3,751.33	33%
TAA Compliant: RealPresence Group 310 - 720p: Group 310 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.	$2,999.00	G7200-65320-001	$2,009.33	33%
TAA Compliant: RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$5,599.00	G7200-65340-001	$3,751.33	33%

UC APL

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Group 310 - 720p: Group 310 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant	$2,999.00	J7200-65320-001	$2,009.33	33%
RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant	$5,599.00	J7200-65340-001	$3,751.33	33%

RealPresence Group 500

RealPresence Group 500 Systems

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required	$6,999.00	7200-63550-001	$4,339.38	38%
RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$10,999.00	7200-64250-001	$6,819.38	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$9,599.00	7200-64510-001	$5,951.38	38%
TAA Compliant: RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.	$6,999.00	G7200-63550-001	$4,339.38	38%
TAA Compliant: RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$10,999.00	G7200-64250-001	$6,819.38	38%
TAA Compliant: RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$9,599.00	G7200-64510-001	$5,951.38	38%
UC APL				
RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant	$6,999.00	J7200-63550-001	$4,339.38	38%
RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant	$10,999.00	J7200-64250-001	$6,819.38	38%
RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant	$9,599.00	J7200-64510-001	$5,951.38	38%
RealPresence Group 700				
RealPresence Group 700 Systems				
RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$16,999.00	7200-64270-001	$10,539.38	38%
TAA Compliant: RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$16,999.00	G7200-64270-001	$10,539.38	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
UC APL				
RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC_APL/JITC, TAA compliant	$16,999.00	J7200-64270-001	$10,539.38	38%
RealPresence Group Series Accessories				
External Level VI Power Supply for the RealPresence Group 300 and 500 Series codecs and MSR Dock worldwide. Replaces 1465-52755-075. Order power cord separately.	$129.00	1465-52790-075	$99.33	23%
Transport Case for RealPresence Group 3x0 and 500. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye IV, mic array, GS remote control and battery, misc cables. Services not available for this product.	$800.00	1676-68466-001	$616.00	23%
Replacement USB remote battery for the Group Series Remote Control.	$40.00	2520-52757-001	$30.80	23%
ISDN Gateway				
Polycom ISDN Gateway for RealPresence Group series. Supports one PRI E1/T1(or)Quad BRI(or)V.35(RS449,RS350 with 366 dialing),ASSY,FNL,CBL,LAN,CATEGORY 5E,3.66M, CBL,KIT,BRI,PRI BOX.Includes CALA & CHN Service. Powercord & V.35 Cable Order Separately.	$1,949.00	7230-84280-001	$1,500.73	23%
V.35 Cable Adapter Kit Suitable for ISDN Gateway Real Presence Group series	$499.00	7230-84290-001	$384.23	23%
TAA Compliant:Polycom ISDN Gateway for RealPresence Group series.Supports Quad BRI(or)V.35(RS449,RS350 with 366 dialing),ASSY,FNL,CBL,LAN,CATEGORY 5E,3.66M,CBL,KIT,BRI BOX.Incl CALA & CHN Service.Pwr cord & V.35 Cable Order Sep	$1,949.00	G7230-84280-001	$1,500.73	23%
RealPresence Touch				
Polycom RealPresence Touch with silver trim for use with Group Series models. Requires PoE network connection or optional external power supply (2200-42740-XXX). One year Premier Maintenance Included in CALA.	$1,749.00	8200-84190-001	$1,346.73	23%
RealPresence Group Series Audio Accessories				
Ceiling Microphone array-Black "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m and 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX and SoundStructure. See Extension for additional arrays.	$1,239.00	2200-23809-001	$954.03	23%
Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m and 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX and SoundStructure. See Extension for additional arrays.	$1,239.00	2200-23809-002	$954.03	23%
Ceiling Microphone Array - Black "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-001. Platform dictates maximum # supported.	$1,239.00	2200-23810-001	$954.03	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported.	$1,239.00	2200-23810-002	$954.03	23%
CLink 2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets. Used for first microphone array to codec/SoundStructure input only.	$119.00	2200-24008-001	$91.63	23%
CLink 2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.	$79.00	2200-24009-001	$60.83	23%
Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 150w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.	$929.00	2200-65878-001	$715.33	23%
RealPresence tabletop Microphone Array: Contains one Microphone Array and one 7.6m/25' CLink 2 cable. Compatible with Group Series, Centro and SoundStructure.	$599.00	2215-63885-001	$461.23	23%
CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 15 ft. Supports connections between devices with CLink 2 ports.	$29.00	2457-23215-001	$22.33	23%
CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 25 ft. Supports connections between devices with CLink 2 ports.	$49.00	2457-23216-001	$37.73	23%
CLink 2 Cable, Group Series microphone array cable. Walta to Walta. 7.6 m/25 ft. Connects Group Series microphone to Group Series microphone or Group Series microphone to Group Series codec. 7.6 meter Not compatible with HDX microphone array.	$50.00	2457-23216-002	$38.50	23%
CLink 2 adapter. Walta (F) to RJ-45 (M) 12" adapter cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 or custom cable to Group Series, HDX series codecs and Polycom SoundStructure.	$31.00	2457-23716-001	$23.87	23%
CLink 2 adapter. Walta (M -codec side) to RJ-45 (F) 18" adapter cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 or custom cable to Group Series, HDX series codecs and Polycom SoundStructure.	$40.00	2457-25646-001	$30.80	23%
Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 and 2200-23810-001 only. Replaces 2457-24701-001	$180.00	2457-26764-072	$138.60	23%
Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 and 2200-23810-002 only. Replaces 2457-24701-003	$180.00	2457-26765-072	$138.60	23%
CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 10 ft. Supports connections between devices with CLink 2 ports.	$40.00	2457-28978-001	$30.80	23%
CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 50 ft. Supports connections between devices with CLink 2 ports. Used for first microphone array to codec/SoundStructure input only.	$249.00	2457-29051-001	$191.73	23%
Stereo Speaker kit, 110-220v. Includes: 2 * 60w Satellite speakers, 1 * 150w subwoofer, fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Requires separately ordered Power cord.	$900.00	7230-65878-125	$693.00	23%
Acoustic Fence ceiling mic. array kit. Includes 3*2200-23810-002 white microphone arrays w/ 24" drop cables, 3*25' RJ45 cables, 1*2457-26716-001-RJ45(M)-Walta(F), 1*2457-25646-001-RJ45(F)-Walta(M). Connects to primary ceiling or tabletop mic array.	$3,000.00	8200-84764-001	$2,310.00	23%
RealPresence Group Series Video Accessories				
RealPresence Group Series Remote Control with one updated USB battery for use with Group Series codecs. Replaced 2201-52757-001 July 2019	$250.00	2201-52757-002	$192.50	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Shelf for mounting the RealPresence Group 300 and 500 series codecs. This is a black 1u shelf for 19" racks which will hold the codec in position with a secure mounting system. 1u (1.75 inches)x17.5'' (without ears, 19'' width)x9.8'' deep. Shelf only.	$205.00	2215-06177-001	$157.85	23%
EagleEye Digital Extender, extend the EagleEye IV or EE Acoustic/Cube (sans audio) cameras up to 100m from the codec via customer provided Cat 5e cable. Includes: transmitter, receiver and 1m HDCI/mini-HDCI digital cable. (order power cord separately)	$1,750.00	2215-64200-001	$1,347.50	23%
Mounting bracket for RealPresence Group 3x0 and 500. Allows EagleEye camera and codec to be mounted together. Update for stacking of EagleEye Producer. Recommends use of 2215-68675-001 mounting bracket for wall/display mounting.	$99.00	2215-65169-002	$76.23	23%
Universal Camera Mounting for EagleEyeIV-12xand4x. Mounts on the wall/other flat surfaces over 6.5in deep or flat screen displays greater than 5/8in thick. Includes tripod mount. Also supports EagleEye Director, EagleEye HD, EagleEye III, EagleEye View.	$155.00	2215-68675-001	$119.35	23%
HDMI content cable. 25' HDMI (male to female) passive cable for connection to the RP Group Series codec and a tabletop housing with a Polycom logo and female connection for content input to the codec.	$350.00	2215-84716-001	$269.50	23%
EagleEye Producer mounting bracket, extensions to be used with Universal Camera Mounting (2215-68675-001) or other EagleEye IV Polycom mounting solutions to secure EagleEye Producer to bracket. Includes: brackets, hardware and directions.	$49.00	2342-65920-001	$37.73	23%
Cable, HDMI(M) to HDMI(M), 1.8m/6ft.	$70.00	2457-28808-004	$53.90	23%
Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 3m digital cable (ships with the EagleEye IV cameras). Connects EagleEye IV cameras to Group Series codec as main or secondary camera.	$149.00	2457-64356-001	$114.73	23%
Camera Cable for EagleEye IV cameras or Digital Breakout Adapter (DBA). 457mm / 18" mini-HDCI(M) to HDCI(M) digital cable. Connects EagleEye IV to codec or DBA, or DBA to Group Series codec	$89.00	2457-64356-018	$68.53	23%
Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 300mm digital cable. Connects EagleEye IV cameras to EagleEye Producer or Group Series codec as main or secondary camera.	$89.00	2457-64356-030	$68.53	23%
Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 1m digital cable. Connects EagleEye IV cameras to Group Series codec as main or secondary camera.	$99.00	2457-64356-100	$76.23	23%
Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 10m digital cable. Connects EagleEye IV cameras to Group Series codec as main or secondary camera.	$249.00	2457-64356-101	$191.73	23%
Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 3M. Connects EagleEye cameras to Group Series codec as main or secondary camera.	$149.00	2457-65015-003	$114.73	23%
Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 10M. Connects EagleEye cameras to Group Series codec as main or secondary camera.	$249.00	2457-65015-010	$191.73	23%
EagleEye Digital Breakout Adapter(DBA)-camera.Breaks out EE IV or EE Acoustic/Cube (sans audio) to HDMI and DB9. Includes: DBA-Camera and pwr supply.Order pwr cord and min-HDCI to HDCI cable separately.See User's guide for installation guidelines.	$189.00	7200-68518-125	$145.53	23%
EagleEye Digital Breakout Adapter (DBA)-codec.Breaks out RealPresence Group HDCI (sans audio) input to HDMI and DB9. Includes: DBA-codec.Order min-HDCI to HDCI cable separately.See User's guide for installation guidelines.	$60.00	7200-68524-125	$46.20	23%
Power supply (Level VI) for EagleEye cameras (III, IV, IV USB) and Digital Breakout Adapter 12Vdc/3.3A,90-264VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrel.AC power cord not included.Not for sale in S.Africa.	$129.00	8200-23390-040	$99.33	23%
RealPresence Group Series Cameras				
EagleEye IV-12x wide angle lens. Provides up to 85 degree field of view. Includes counter weight and lens hood. Recommended for small room only, may produce some artifacts in large room settings. Not supported with EagleEye Producer.	$200.00	2200-64390-001	$154.00	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
EagleEye IV-4x wide angle lens. Provides up to 85 degree field of view. Includes counter weight and lens hood. Recommended for small room only, may produce some artifacts in large room settings. Not supported with EagleEye Producer.	$200.00	2200-64390-002	$154.00	23%
Privacy cover for the EagleEye IV camera. Warranty not available for this item.	$19.00	2215-28454-002	$19.00	0%
EagleEye Acoustic Camera: Compatible with Group Series HDCI inputs. Electronic Pan Tilt 2x Digital Zoom. Auto focus. Embedded stereo microphone. Single built-in HDCI cable (incl: power, Comm, IR, Y/Pb/Pr, audio) 2M cable length.	$1,499.00	2624-65058-001	$1,004.33	33%
EagleEye Cube HDCI Camera for Group 310/500,Trio VisualPro.Electronic Pan Tilt 5x Digital zoom.Embedded stereo microphones.Single built-in HDCI 1.8m cable(Incl:power,Comm,HDMI,audio)	$1,499.00	7230-61960-001	$1,004.33	33%
Power supply (Level VI) for EagleEye cameras (III, IV, IV USB) and Digital Breakout Adapter 12Vdc/3.3A,90-264VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrel.AC power cord not included.Not for sale in S.Africa.	$129.00	8200-23390-040	$99.33	23%
EagleEye IV-12x Camera with Polycom 2012 logo, 12x zoom, silver and black, MPTZ-10. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.	$4,299.00	8200-64350-001	$2,665.38	38%
EagleEye IV-4x Camera with Polycom 2012 logo, 4x zoom, MPTZ-11. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.	$3,299.00	8200-64370-001	$2,045.38	38%
RealPresence Group Series EagleEye Producer				
Replacement level VI power supply unit (PSU) for EagleEye Producer and EagleEye Director II --DOES NOT INCLUDE AC POWER CORD--	$129.00	1465-09479-001	$99.33	23%
EagleEye Producer for EagleEye III camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 HDCI to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maintenance contract required.	$1,800.00	2215-69777-001	$1,386.00	23%
EagleEye Producer for EEIV-require GS 4.2 or later.Includes EEP system,1 mini-HDCI to HDCI cable,1 mini-HDCI(f) to HDCI cable,power supply,cord:AMER-Type B,NEMA 5-15.Maint. contract required.If used w/ Trio VisualPro-Remote 2201-52757-001 REQ.	$1,800.00	2215-69791-001	$1,386.00	23%
EagleEye Producer mounting bracket, extensions to be used with Universal Camera Mounting (2215-68675-001) or other EagleEye IV Polycom mounting solutions to secure EagleEye Producer to bracket. Includes: brackets, hardware and directions.	$49.00	2342-65920-001	$37.73	23%
Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 300mm digital cable. Connects EagleEye IV cameras to EagleEye Producer or Group Series codec as main or secondary camera.	$89.00	2457-64356-030	$68.53	23%
TAA compliant: EagleEye Producer for EagleEye III camera-For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 HDCI to HDCI cable, power supply, cord: AMER-Type B, NEMA 5-15. Maintenance contract required.	$1,800.00	G2215-69777-001	$1,386.00	23%
TAA compliant:EagleEye Producer for EagleEye IV camera-For all Group Series running 4.2 or later.Includes EagleEye Producer system,1 mini-HDCI to HDCI cable,1 mini-HDCI (f) to HDCI cable, pwr supply, cord: AMER-Type B, NEMA 5-15.Maint. contract required.	$1,800.00	G2215-69791-001	$1,386.00	23%
EagleEye Producer for EagleEye III camera-For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 HDCI to HDCI cable, power supply, cord: AMER-Type B, NEMA 5-15. Maintenance contract required. UCAPL/JITC/TAA compliant	$1,800.00	J2215-69777-001	$1,386.00	23%
EagleEye Producer for EagleEye IV camera-For all Group Series running 4.2 or later.Incl. EagleEye Producer system,1 mini-HDCI to HDCI cbl.,1 mini-HDCI (f) to HDCI cbl., pwr supply,cord: AMER-Type B, NEMA 5-15.Maint. contract req. UCAPL/JITC/TAA compliant	$1,800.00	J2215-69791-001	$1,386.00	23%
RealPresence Group Series EagleEye Director II				

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Replacement level VI power supply unit (PSU) for EagleEye Producer and EagleEye Director II --DOES NOT INCLUDE AC POWER CORD--	$129.00	1465-09479-001	$99.33	23%
EagleEye Director II ACCESSORY KIT, MSR and PC, 1x 5m HDMI cable, 1x 1.8m HDMI cable, 1x 5m USB cable, 1x remote control and 2x AAA batteries.	$410.00	2215-69443-001	$254.20	38%
EagleEye Director II ACCESSORY KIT, Surface Hub, 1x 5m USB cable, 1x remote control and 2x AAA batteries.	$140.00	2215-69444-001	$86.80	38%
EagleEye Director II with 2-EagleEye IV-12x cameras,pwr supply,NA pwr cord.Interworking with RP Group series systems requires:HDCI input on codec,Group series systems software v6.1 or later.Work as a USB camera system need SW 1.1 or later.Mnt Cnt Reqd.	$14,999.00	7230-69420-001	$9,299.38	38%
EagleEye Director II with 1-EagleEye IV-12x camera,pwr supply,NA pwr cord.Interworking with RP Group series systems requires: HDCI input on codec,RP Group series systems sw v6.1 or later.Work as a USB camera system need SW 1.1 or later.Mnt Cnt Reqd.	$11,999.00	7230-69421-001	$7,439.38	38%
EagleEye Director II base, power supply,NA power cord.Interworking with RP Group series systems requires: HDCI input on codec, RP Group series systems sw v6.1 or later.Work as a USB camera system need SW 1.1 or later.Mnt Cnt Reqd.	$8,499.00	7230-69424-001	$5,269.38	38%
RealPresence Group Convene				
Wall mount bracket kit for RealPresence Group Convene (7200-52850-001). Supports VESA 50x100 and 100x100. includes 2 brackets (wall and monitor), hardware for drywall mounting.	$80.00	2215-71937-001	$61.60	23%
RealPresence Group Convene media dock.Includes:desk/tabletop stand,27" LED display,audio syst.,single power supply,cable management,codec mount. Order codec(310 or 500)andWall mnt separately.Mtnce contract required.	$1,999.00	7200-52850-001	$1,539.23	23%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-001) Bundle. Maintenance Contract Required.	$8,998.00	7200-61070-001	$5,578.76	38%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-no power cord) Bundle. Power cord and Maintenance Contract Required.	$8,973.00	7200-61070-125	$5,563.26	38%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-001) Bundle. Maintenance Contract Required.	$4,998.00	7200-67190-001	$3,848.46	23%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-no power cord) Bundle. Power cord and Maintenance Contract Required.	$4,973.00	7200-67190-125	$3,829.21	23%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (G7200-63550-001) Bundle. Maintenance Contract Required.	$8,998.00	G7200-61070-001	$5,578.76	38%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (G7200-65320-001) Bundle. Maintenance Contract Required.	$4,998.00	G7200-67190-001	$3,348.66	33%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (J7200-63550-001) Bundle. Maintenance Contract Required.	$8,998.00	J7200-61070-001	$5,578.76	38%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (J7200-65320-001) Bundle. Maintenance Contract Required.	$4,998.00	J7200-67190-001	$3,848.46	23%
RealPresence Group Series Cables				
Power Cord AMERICAS-Type A, NEMA 5-15	$25.00	2215-10445-001	$16.75	33%
Cable, cat5e ethernet cable, 3.66m	$11.00	2457-23537-001	$8.47	23%
Serial Cable for the Group Series 3x0 and Group Series 500. DB9-F to 8-PIN DIN, 3 meters.	$50.00	2457-63542-001	$38.50	23%
RealPresence Group Series Software				

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Group Series software upgrade version 6.2.x and all previous version applicable to all Polycom RealPresence Group Series models, including the RealPresence Group Centro.	$1,999.00	5150-58712-001	$1,539.23	23%
Group Series and Centro Multipoint License. 6-way on Group 500, Group 550, and Centro. 8-way on Group 700.	$3,099.00	5150-65081-001	$2,076.33	33%
Group Series 1080p HD License-1080 encode/decode for people and content. Valid for Group 3x0, 500, 550, 700.	$2,999.00	5150-65082-001	$2,009.33	33%
Group Series Microsoft Interop License.Enables Skype for Business,Lync 2013 and AV MCU interop on qualified RP Group series software,required for video and/or audio in a MSFT environment.Valid for Group 3x0, 500, 550, 700.	$999.00	5150-65083-001	$669.33	33%
Group Series TIP License. Enables support for Cisco TIP compatibility. Valid for Group 3x0, 500, 550, 700.	$999.00	5150-65084-001	$669.33	33%
Group Series 300 or 310 Enhanced Display Software License. Enables two features. 1.) Enables 2nd monitor output (HDMI) on codec. 2.) Interop with supported touch monitors in either single or dual configurations. Valid for Group 300 or 310 only.	$2,999.00	5150-65085-001	$2,009.33	33%
RealPresence Group Series software upgrade version 6.1 for all Polycom RealPresence Group Series models.	$1,999.00	5150-84188-001	$1,539.23	23%

RealPresence Group Series Media Center

RealPresence Group Series Media Center

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Caster kit for RealPresence Group Series Media Centers. Supported on dual 43", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4" casters.	$256.00	2675-52709-001	$197.12	23%
Inverted Camera mount for Realpresence Media Center with EagleEye IV. Supported on RealPresence Group Series Media Centers single/dual 55" and single/dual 65" display.	$150.00	7200-20772-001	$115.50	23%
Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	$30,499.00	7200-67263-001	$18,909.38	38%
Group 500-720 Media Center 1RT55.Includes: Stand, audio system, Group 500-720 codec,rmt, MicArray, EagleEye IV-12x camera,1-55" 1080p LED display.Order casters separately. (Pwr Cord&Mtnc Contract Required)	$30,474.00	7200-67263-125	$18,893.88	38%
Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	$40,999.00	7200-67264-001	$25,419.38	38%
Group 500-720 Media Center 2RT55.Includes:Stand,audio system,Group 500-720 codec,rmt,MicArray,EagleEye camera IV-12x camera,2-55" 1080p LED displays,cable bundle.Order casters separately.(Pwr Cord&Mtnc Contract Required)	$40,974.00	7200-67264-125	$25,403.88	38%
Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	$50,999.00	7200-67265-001	$31,619.38	38%
Group 500-720 Media Center 1RT65.Includes:Stand,audio system, Group 500-720 codec,rmt, MicArray,EagleEye IV-12x camera, 1-65" 1080p LED display,cable bundle. Order casters separately. (Pwr CordandMntc Contract Reqd	$50,974.00	7200-67265-125	$31,603.88	38%
TAA compliant Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	$30,499.00	G7200-67263-001	$18,909.38	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
TAA compliant Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	$40,999.00	G7200-67264-001	$25,419.38	38%
TAA compliant Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	$50,999.00	G7200-67265-001	$31,619.38	38%

RealPresence Group Convene

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Group Convene media dock.Includes:desk/tabletop stand,27" LED display,audio syst.,single power supply,cable management,codec mount. Order codec(310 or 500)andWall mnt separately.Mtnce contract required.	$1,999.00	7200-52850-001	$1,539.23	23%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-001) Bundle. Maintenance Contract Required.	$8,998.00	7200-61070-001	$5,578.76	38%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-no power cord) Bundle. Power cord and Maintenance Contract Required.	$8,973.00	7200-61070-125	$5,563.26	38%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-001) Bundle. Maintenance Contract Required.	$4,998.00	7200-67190-001	$3,848.46	23%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-no power cord) Bundle. Power cord and Maintenance Contract Required.	$4,973.00	7200-67190-125	$3,829.21	23%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (G7200-63550-001) Bundle. Maintenance Contract Required.	$8,998.00	G7200-61070-001	$5,578.76	38%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (G7200-65320-001) Bundle. Maintenance Contract Required.	$4,998.00	G7200-67190-001	$3,348.66	33%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (J7200-63550-001) Bundle. Maintenance Contract Required.	$8,998.00	J7200-61070-001	$5,578.76	38%
RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (J7200-65320-001) Bundle. Maintenance Contract Required.	$4,998.00	J7200-67190-001	$3,848.46	23%

RealPresence Group Series Media Center Accessories

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Group Media Center stand wall securing accessory kit for 42", 43", 55" and 65" displays, single 84". Sits a maximum of 12" from wall. Requires 2 for dual 84" MC.	$800.00	2215-69028-001	$616.00	23%

RealPresence Utility Cart

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
3" 2-way powered monitor speaker system. For RealPresence Utility Cart 500. Mounting hardware included.	$999.00	2200-64870-001	$769.23	23%
External 110V power supply and 34Ah battery. For RealPresence Utility Cart 500. Mounting hardware included.	$4,499.00	2200-64870-110	$3,464.23	23%
Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)	$14,499.00	7200-64850-001	$11,164.23	23%
Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundleandmtce. (Pwr CordandMaintenance Required)	$14,474.00	7200-64850-125	$11,144.98	23%
Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)	$14,999.00	7200-64860-001	$11,549.23	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundleandmtce. (Pwr CordandMaintenance Required)	$14,974.00	7200-64860-125	$11,529.98	23%
Polycom RealPresence Utility Cart 500 'eyeless' Includes: Group 500-720p codec, rmt, MicArray, EagleEye IV mounting bracket, 1-27" LCD w/integrated audio, cable bundleandmtce in CALA. (Camera, Pwr CordandMaintenance ordered separately and required)	$10,200.00	7200-65270-125	$7,854.00	23%
Polycom RealPresence Utility Cart 500 'eyeless' Includes: Group 500-720p codec, rmt, MicArray, EagleEye IV mounting bracket, 2-22" LCD w/integrated audio, cable bundleandmtce in CALA. (Camera, Pwr CordandMaintenance ordered separately and required)	$10,700.00	7200-65280-125	$8,239.00	23%
Polycom RealPresence Utility Cart 500 'headless'. Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, cable bundle & NA pwr cord. (Maintenance contract required) No display included refer to install guide for display requirements	$14,000.00	7230-85250-001	$10,780.00	23%
Polycom RealPresence Utility Cart 500 'headless'. Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, cable bundle & mtce in CALA. (Pwr Cord & Maintenance Required) No display included refer to install guide for display requirements	$14,000.00	7230-85250-125	$10,780.00	23%
RealPresence Video Protect				
Replacement Screw, 10-32x1/2" Sec Blk Tork Head w/pin (set of 2). Security Tork wrench (set of 2). For RealPresence VideoProtect 500.	$49.00	2200-64900-001	$37.73	23%
Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle, NA pwr cord. (Maintenance Contract Required)	$11,999.00	7200-64890-001	$7,439.38	38%
TAA Compliant: Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle, NA pwr cord. (Maintenance Contract Required)	$11,999.00	G7200-64890-001	$7,439.38	38%
RealPresence EduCart				
Polycom RealPresence EduCart 500 2nd display. Includes: 1-55" display, EduCart with 4-way powerstrip, NA power cord (Maintenance Required)	$11,999.00	7200-20040-001	$7,439.38	38%
Polycom RealPresence EduCart 500 2nd display. Includes: 1-55" display, EduCart with 4-way powerstrip, CALA Service (Pwr Cord&Maintenance Required in ROW)	$11,999.00	7200-20040-125	$7,439.38	38%
Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)	$22,749.00	7200-64910-001	$14,104.38	38%
Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle&mtce. (Pwr Cord&Maintenance Required)	$22,724.00	7200-64910-125	$14,088.88	38%
Polycom RealPresence "headless" EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x, no display, 4" 2-way powered speaker system, cable bundle, NA pwr cord. See Install Guide for supported monitor specs (Maintenance Contract Required)	$14,999.00	7200-68170-001	$9,299.38	38%
Polycom RealPresence "headless" EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display, 4" 2-way powered speakers, cable bundle, mtce. See Install Guide for supported monitor specs (Pwr Cord & Mtce Reqd)	$14,974.00	7200-68170-125	$9,283.88	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Polycom RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec (no camera), rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle & mtce in CALA. (Camera, Pwr Cord, & Maintenance Required and ordered separately)	$18,500.00	7200-70911-125	$11,470.00	38%
TAA Compliant: Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)	$22,749.00	G7200-64910-001	$14,104.38	38%
TAA Compliant: Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)	$14,999.00	G7200-68170-001	$9,299.38	38%

CX Room Systems MSR Accessories

MSR 500-Medialign Rev2-155: Includes 1-55" 1080 LED display,Stand. W/O Codec, Camera, Speaker,RP Touch. Based on 7230-84850-125 ,Worldwide .Order MSR accessories separately.(Pwr Cord and Mntc Contract Reqd)	$23,000.00	7230-84890-001	$14,260.00	38%
MSR 500-Medialign Rev2-255: Includes 2-55" 1080 LED display,Stand. W/O Codec, Camera, Speaker,RP Touch. Based on 7230-84860-125 ,Worldwide .Order MSR accessories separately.(Pwr Cord and Mntc Contract Reqd)	$46,999.00	7230-84900-001	$29,139.38	38%
MSR 500-Medialign Rev2-170: Includes 1-70" 1080 LED display,Stand. W/O Codec, Camera, Speaker,RP Touch. Based on 7230-84830-125 ,Worldwide .Order MSR accessories separately.(Pwr Cord and Mntc Contract Reqd)	$46,000.00	7230-84910-001	$28,520.00	38%
MSR 500-Medialign Rev2-270: Includes 2-70" 1080 LED displays,stand. W/O codec,speakers, RP Touch,EEIV 12X,EEDIR II cameras.Based on 7230-84820-125 ,WorldWide.Only.Order MSR accessories separately. (Pwr Cord and Mntc Contract Reqd)	$72,999.00	7230-84920-001	$45,259.38	38%

EagleEye MSR Camera

Camera Mounting for Eagle Eye IV USB. Mounts on the wall/ceiling/flat surfaces from 22mm to 80mm wide.	$155.00	2215-61727-001	$119.35	23%
EagleEye IV USB camera, 12x zoom with USB2.0 interface, 1 remote, 1 USB 2.0 5m cable, power supply & NA power cord. Compatible with MSR Skype Room System and Trio 8800/8500 Visual+ Collaboration Kit.	$1,100.00	7230-60896-001	$902.00	18%

REALPRESENCE VISUAL COLLABORATION SYSTEMS

Polycom Pano

Polycom Pano

Polycom Pano. Wireless Presentation System. 4K 60fps RGB444 output, HDMI in 4K 30fps, Miracast, Airplay, App, Touch. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 USB Type-B 2m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.	$1,990.00	7200-84685-001	$1,432.80	28%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Polycom Pano TAA Wireless Presentation System. 4K 60fps RGB444 output, HDMI in 4K 30fps, Miracast, Airplay, App, Touch. Cables: 1 HDMI 1.8m, 1*3.6m 5e LAN, 1*2m USB Type-B, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.	$1,990.00	G7200-84685-001	$1,432.80	28%

Polycom Pano Accessories

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Power Supply for Polycom Pano,54V/65W. Order power cord separately.	$129.00	7200-52200-125	$99.33	23%

REALPRESENCE IMMERSIVE

RealPresence Immersive Studio

Options

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Immersive Studio 9- seat back wall.	$47,999.00	2200-64810-001	$34,559.28	28%
RealPresence Immersive Studio 21- seat back wall.	$56,999.00	2200-64810-002	$41,039.28	28%
RealPresence Immersive Studio 9-seat ceiling cloud.	$26,999.00	2200-64820-001	$19,439.28	28%
RealPresence Immersive Studio 21-seat ceiling cloud. Not available in Japan.	$35,999.00	2200-64820-002	$25,919.28	28%
(1) Steelcase Amia task chair recommended for use with RealPresence Immersive Studios and IS Flex. Black leather, polished aluminum base 42.5"H x 27" W x 25 D. See 2200-64840-001 for back row stool for 21-seat.	$1,799.00	2200-64830-001	$1,799.00	0%
(1) Steelcase Amia Stool recommended for use with Real presence Immersive Studio 21-Seat solution and IS Flex 15-seat solution applicable only for back row.See 2200-64830-001 for main table chairs.Black leather,polished aluminum base 52.5"H x 27"W x 25"D	$2,099.00	2200-64840-001	$2,099.00	0%
RP Immersive Studio 309 and 321 - Kit for Seismic support of IS 309 and 321 media wall and 9-Seat main table.CA,OR,WA in NA only.	$5,799.00	2200-65090-001	$4,175.28	28%
RP Immersive Studio 321 - Kit for Seismic support of IS 321 12-Seat rear table.CA.OR,WA in NA only.	$1,899.00	2200-65130-001	$1,367.28	28%
RP Immersive Studio 321 - Kit for Seismic support of IS 321 rear wall.CA.OR,WA in NA only.	$8,499.00	2200-65140-001	$6,119.28	28%
Polycom 70" Touch Display with pedestal stand. DVI, VGA, HDMI, Component, S-Video or AV inputs. 1080p, HDCP, multiple control methods: RS-232, IR Remote control. Available in NA only.	$31,999.00	2200-65300-001	$23,039.28	28%
Software to activate ITP on the RP Group series for RP IS, 1080p resolution, Cisco TIP and MSFT interop license. Using this means service and support not available on "RPIS",but required on the hardware components.	$4,997.00	5150-67552-001	$3,347.99	33%
License for RMX 2000/4000 MPMx Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007	$1,050.00	5157-18200-215	$808.50	23%
Real Presence Immersive Studio 309 ceiling lights - GE LED Lighting .For use with 2230-64710-001 or 2230-64750-001. Please consult with your ITP sales specialist about limited use of these lighting fixtures. Suitable for NA only	$66,999.00	7230-84570-001	$48,239.28	28%

Country Kits

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Country kit required for RealPresence Immersive Studio 9 or 21 Seat. Includes necessary power cables. Suitable for NA.	$0.00	2200-64700-001	$0.00	28%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Polycom Immersive Telepresence Options				
Replacement lamp module for RPX Series Delta projector.	$699.00	1530-29756-001	$699.00	0%
RealPresence Immersive Studio Flex				
Options				
License for RMX 2000/4000 MPMx Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007	$1,050.00	5157-18200-215	$808.50	23%
Optional Main Table-Only				
RP Immersive Studio Flex Main Table Only - Walnut. Must also order 7230-84350-XXX	$18,500.00	7230-84640-001	$13,320.00	28%
RP Immersive Studio Flex Main Table Only - Apple. Must also order 7230-84360-XXX	$18,500.00	7230-84640-002	$13,320.00	28%
RP Immersive Studio Flex Main Table Only - White. Must also order 7230-84740-XXX	$18,500.00	7230-84640-003	$13,320.00	28%
Optional Expansion Seating				
RP Immersive Studio Flex -Walnut.Additional 9-seats kit includes Second Row Table,one SSTR and 3 additional mics. Blank power/data boxes for rear table sold separately supports upto three per Table.IMP and MTNC REQD.WW	$39,990.00	7230-85040-001	$28,792.80	28%
RP Immersive Studio Flex-APPLE.Additional 9-seats kit includes Second Row Table,one SSTR and 3 additional mics. Blank power/data boxes for rear table sold separately supports upto three per Table. IMP and MTNC REQD. WW	$39,990.00	7230-85040-002	$28,792.80	28%
RP Immersive Studio Flex -White. Additional 9-seats kit includes Second Row Table,one SSTR and 3 additional mics. Blank power/data boxes for rear table sold separately supports upto three per Table. IMP and MTNC REQD. WW	$39,990.00	7230-85040-003	$28,792.80	28%
Optional Collaboration Tanks				
RP Immersive Studio Flex -Collaboration Tank with Blank Power/Data ports and Inlay plate for Main Table left or Right segment. Power/Data sockets are not included	$3,499.00	7230-85140-001	$2,519.28	28%
RP Immersive Studio Flex -Collaboration Tank with Blank Power/Data ports for Rear Table (Addl 9 Seats for Second Row). Supports upto 3 per table. Power/Data sockets are not included.	$1,999.00	7230-85240-001	$1,439.28	28%
Optional Lighting-NA,EU Only				
RealPresence Immersive Studio Flex ,OTX Studio Ceiling lights - GE LED. Suitable for NA, EU, MX, AU & NZ Only.	$21,999.00	7230-84370-001	$15,839.28	28%
RealPresence Immersive Studio Flex -Additional lights for Second Row Table applicable only for 15 seats Solution - GE LED. Suitable for NA, EU, AU & NZ Only.	$11,990.00	7230-85120-001	$8,632.80	28%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Seismic Support Options				
Real Presence Immersive Studio Flex - Kit seismic support for IS Flex media wall and facade behind the media wall.CA,OR,WA in NA only.	$25,999.00	7230-84700-001	$18,719.28	28%
Real Presence Immersive Studio Flex - Kit for seismic support of IS Flex media wall only. CA, OR, WA in NA only.	$27,499.00	7230-84710-001	$19,799.28	28%
RP Immersive Studio Flex - Kit for Seismic support of IS Flex 6-Seat and 15-Seat Back wall.CA.OR,WA in NA only.	$3,799.00	7230-85130-001	$2,735.28	28%
Country Kits				
Country kit required for RealPresence Immersive Studio Flex & FLEX Mediawall only . Includes necessary power cables. Suitable for NA.	$0.00	7230-84380-001	$0.00	28%

REALPRESENCE PERSONAL

VVX 1500 Series

Universal Power Supply for SoundPoint IP 560 and 670, VVX 500/600 and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug.	$35.00	2200-17671-001	$26.95	23%

CLIENT SOFTWARE

RealPresence Desktop

RPD Licenses

Polycom RealPresence Desktop for Windows and Mac OS, 1 user. (Includes 1 year of Premier Maintenance but)	$89.00	5150-75109-001	$59.63	33%
Polycom RealPresence Desktop for Windows and Mac OS, 5 users. (Includes 1 year of Premier Maintenance but)	$420.00	5150-75109-005	$281.40	33%
Polycom RealPresence Desktop for Windows and Mac OS, 25 users. (Includes 1 year of Premier Maintenance but)	$1,975.00	5150-75109-025	$1,323.25	33%
Polycom RealPresence Desktop for Windows and Mac OS, 50 users. (Includes 1 year of Premier Maintenance but)	$3,700.00	5150-75109-050	$2,479.00	33%
Polycom RealPresence Desktop for Windows and Mac OS, 100 users. (Includes 1 year of Premier Maintenance but)	$6,900.00	5150-75109-100	$4,623.00	33%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
REALPRESENCE MOBILE				
m100 Series				
m100 Series Software				
Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 1 users (Includes 1 year Polycom Premier Maintenance)	$54.00	5150-69963-001	$36.18	33%
Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 5 users (Includes 1 year Polycom Premier Maintenance)	$256.00	5150-69963-005	$171.52	33%
Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 25 users (Includes 1year Polycom Premier Maintenance)	$1,218.00	5150-69963-025	$816.06	33%
Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 50 users (Includes 1year Polycom Premier Maintenance)	$2,312.00	5150-69963-050	$1,549.04	33%
Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 100 users (Includes 1 year Polycom Premier Maintenance)	$4,373.00	5150-69963-100	$2,929.91	33%
REALPRESENCE WEB SUITE				
RealPresence Web Suite Application				
Upgrade Licenses				
CloudAXIS Migration - Migrate 100 CA Sessions to 100 RPWS Sessions (Current Maintenance Required)	$0.00	5230-73380-000	$0.00	38%
RealPresence Web Suite Pro Application				
Call Licenses				
RP Web Suite Pro - 50 Session Licenses (Maintenance Contract Required)	$15,000.00	5230-73323-000	$9,300.00	38%
RP Web Suite Pro - 150 Session Licenses, (Maintenance Contract Required)	$45,000.00	5230-73324-000	$27,900.00	38%
Upgrade Licenses				
RP Web Suite - Upgrade 50 Session Licenses to Pro (Maintenance Required and must Co-Term with present Cloud Axis or Web Suite maintenance)	$7,500.00	5230-73383-000	$4,650.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RP Web Suite - Upgrade 150 Session Licenses to Pro (Maintenance Required and must Co-Term with present Cloud Axis or Web Suite maintenance)	$22,500.00	5230-73384-000	$13,950.00	38%

REALPRESENCE COLLABORATION SERVER

RMX 2000 - RMX 4000

RMX 4000 Base Systems

RMX 4000 AC including all required FRUs (w\o media cards) for IP only use. ORDER MUST INCLUDE MEDIA CARD MODULE(S) AND LICENSES.	$75,000.00	VRMX4000P	$42,750.00	43%
RMX 4000 DC including all required FRUs (w\o media cards) for IP only use. MEDIA CARD MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE.	$75,000.00	VRMX4000P-DC	$42,750.00	43%

RMX 2000 Base Systems

RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured and licensed system. Equipped with one (1) MPMRx-S Media Card. (Maintenance Contract Required).	$73,500.00	GVRMX2010HDRX	$41,895.00	43%
RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured and licensed system. Equipped with one (1) MPMRx-S Media Card. (Maintenance Contract Required).	$73,500.00	VRMX2010HDRX	$41,895.00	43%

RMX 2000 - RMX 4000 Options and Upgrades

Polycom RMX Conferencing Add-in for IBM Lotus Sametime. For use on RMX 1500/2000/4000 (MPM+ and MPMx only)	$1,895.00	2200-79200-000	$1,459.15	23%
RMX 2000/4000 MPMx system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	$15,500.00	5157-18200-199	$15,500.00	0%
License for RMX 2000/4000 MPMx Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007	$1,050.00	5157-18200-215	$808.50	23%
RMX 2000 MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).	$15,000.00	5157-18200-511	$11,550.00	23%
RMX 4000 MPMx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).	$30,000.00	5157-18200-512	$23,100.00	23%
RMX 1500/2000/4000 MPMx Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required).	$29,000.00	5157-18350-005	$22,330.00	23%
RMX 1500/2000/4000 MPMx Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required).	$58,000.00	5157-18350-010	$44,660.00	23%
RMX 2000 MPMx network separation software license. Additional RTM LAN HW modules may be required. (Maintenance Contract Required).	$11,000.00	5157-18500-000	$8,470.00	23%
Polycom RMX Conferencing Add-in for IBM Lotus Sametime DEMO (not for resale). For use on RMX 1500/2000/4000 MPM+ and MPMx only)	$495.00	D2200-79200-000	$381.15	23%
RMX/RSS Power Cord 250VAC Europe	$0.00	VCCP0102	$0.00	0%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RMX/RSS Power Cord 250VAC U.K., Singapore, U.A.E	$0.00	VCCP0104	$0.00	0%
RMX/RSS Power Cord 250VAC India, South Africa	$0.00	VCCP0106	$0.00	0%
RMX 2000 network separation license for MPMRx, no additional HW needed (Maintenance Contract Required).	$15,000.00	VRMX2000RXNET	$11,550.00	23%
RMX1500/2000/4000 Chass Run Kt	$200.00	VRMX2050P	$154.00	23%
RMX 2000/4000 MPMRx-D Media Processing Module. Excludes resources licensing (field replaceable).	$41,000.00	VRMX2100RXD	$31,570.00	23%
RMX 2000/4000 MPMRx-S Media Processing Module. Excludes resources licensing (field replaceable)	$24,500.00	VRMX2100RXS	$18,865.00	23%
RMX 2000/4000 MPMRx system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	$15,500.00	VSWU2000	$15,500.00	0%

RMX 2000 - RMX 4000 Spares - Replacement Parts

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RMX-2000 3U Chassis Assembly including Fan Drawer (field replaceable)	$10,300.00	VRMX2002P	$7,931.00	23%
RMX-2000 Cooling Fan Drawer Assembly (field replaceable)	$4,950.00	VRMX2003P	$3,811.50	23%
RMX-2000 Power Supply Drawer Assembly (field replaceable)	$5,200.00	VRMX2004P	$4,004.00	23%
RMX-2000 CPU Carrier Assembly (field replaceable)	$19,600.00	VRMX2005P	$15,092.00	23%
RMX-2000 Rear Transition Module for IP, equipped with four (4) RJ-45 Ethernet connections (field replaceable)	$8,300.00	VRMX2006P	$6,391.00	23%
RMX 4000 AC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)	$30,000.00	VRMX4002P	$23,100.00	23%
RMX 4000 DC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)	$30,000.00	VRMX4002P-DC	$23,100.00	23%
RMX 4000 Cooling Fan Drawer Assembly (field replaceable)	$1,000.00	VRMX4003P	$770.00	23%
RMX 4000 AC Power supply (field replaceable)	$5,500.00	VRMX4004P	$4,235.00	23%
RMX 4000 Control Module (field replaceable)	$19,600.00	VRMX4005P	$15,092.00	23%
RMX 4000/2000 Rear Transition Module for IP Media (RTM LAN), equipped with four (4) RJ-45 Ethernet connections (field replaceable)	$2,000.00	VRMX4006P	$1,540.00	23%
RMX 4000 Rear Transition Module for IP (RTM IP4000), equipped with six (6) RJ-45 Ethernet connections (field replaceable)	$8,500.00	VRMX4007P	$6,545.00	23%
RMX 4000 Fabric Switch Module	$16,000.00	VRMX4008P	$12,320.00	23%

RMX 2000 Base Systems - UC APL

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured and licensed system. Equipped with one (1) MPMRx-S Media Card. UC APL/JITC Compliant software release (Maintenance Contract Required)	$73,500.00	JVRMX2010HDRX	$41,895.00	43%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RMX 4000 and RMX 2000 Options and Upgrades - UC APL				
RMX 2000/4000 MPMRx system software upgrade to the then-current Generally Available (GA) release. UC APL/JITC compliant software release. Excludes any/all new or upgraded hardware which may be necessary to support the current release	$15,500.00	J5157-19200-199	$15,500.00	0%
RMX 2000/4000 MPMRx Conferencing Add-on License for IBM Lotus Sametime solution	$1,895.00	J5157-19200-201	$1,459.15	23%
RMX 2000/4000 MPMRx Telepresence Support License for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007	$1,050.00	J5157-19200-215	$808.50	23%
RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. UC APL/JITC compliant software release (Maintenance Contract Required).	$15,000.00	J5157-19200-511	$11,550.00	23%
RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. UC APL/JITC compliant software release. (Maintenance Contract Required).	$30,000.00	J5157-19200-512	$23,100.00	23%
RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC compliant software release. (Maintenance Contract Required)	$29,000.00	J5157-19350-005	$22,330.00	23%
RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC compliant software release. (Maintenance Contract Required)	$58,000.00	J5157-19350-010	$44,660.00	23%
RMX 4000 MPMRx network separation license, no additional HW needed UC APL/JITC compliant software release. (Maintenance Contract Required)	$20,000.00	J5157-19500-000	$15,400.00	23%
RMX1500/2000/4000 Chass Run Kt	$200.00	VRMX2050P	$154.00	23%
RMX 2000 - RMX 4000 MPMRx Options and Upgrades				
RMX 2000/4000 MPMRx system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	$15,500.00	5157-19200-199	$15,500.00	0%
RMX 2000/4000 MPMRx Conferencing Add-on License for IBM Lotus Sametime solution.	$1,895.00	5157-19200-201	$1,459.15	23%
RMX 2000/4000 MPMRx Telepresence Support License for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007	$1,050.00	5157-19200-215	$808.50	23%
RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).	$15,000.00	5157-19200-511	$11,550.00	23%
RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).	$30,000.00	5157-19200-512	$23,100.00	23%
RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required).	$29,000.00	5157-19350-005	$22,330.00	23%
RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required).	$58,000.00	5157-19350-010	$44,660.00	23%
RMX 4000 MPMRx network separation license, no additional HW needed (Maintenance Contract Required).	$20,000.00	5157-19500-000	$15,400.00	23%
RMX 2000/4000 MPMRx E1 T1 interface software license supporting PSTN and VoIP audio (v.2) and ISDN H.320 video (v.3). Does not include E1 T1 Interface Card hardware.	$0.00	J5157-19200-200	$0.00	43%
CLEI Code - RMX 2000/4000 MPMRx E1 T1 Interface Card supporting PSTN Audio and ISDN H.320 video, 2 x 1G LAN Ports and Multiple IP Services License (Maintenance Contract Required)	$15,500.00	SPVRMX3388P	$11,935.00	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RMX 2000 MPMRx system upgrade kit. Includes one (1) MPMRx-D board, one (1) MPMRx Control board, two (2) RTM Lan and one (1) Power Supply. Only 1 kit required per system ; For additional MPMRx boards please order VRMX2100RXD. Excludes resource licensing	$41,000.00	VRMX2000RXUP	$31,570.00	23%
RMX 2000/4000 MPMRx E1 T1 interface card supporting PSTN audio and ISDN H.320 video	$15,500.00	VRMX3388P	$11,935.00	23%
RMX 4000 MPMRx system upgrade kit. Includes one (1) MPMRx-D board and one (1) MPMRx Control board. Only 1 kit required per system. For additional MPMRx boards please order VRMX2100RXD. Excludes resource licensing	$41,000.00	VRMX4000RXUP	$31,570.00	23%

RMX 1500

RMX 1500 Base Options and Upgrades

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RMX 1500 HD CP Software License Option (Maintenance Contract Required). Available only on RMX1500 MPMx-Q configurations.	$10,000.00	5157-18150-000	$7,700.00	23%
RMX 1500 System Resource Upgrade Option for Additional 5 video/audio resource licenses. Available only on RMX1500 MPMx-Q configurations.	$9,000.00	5157-18150-005	$6,930.00	23%
License for RMX 2000/4000 MPMx Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007	$1,050.00	5157-18200-215	$808.50	23%
RMX 1500 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).	$7,000.00	5157-18200-510	$5,390.00	23%
RMX 1500/2000/4000 MPMx Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required).	$29,000.00	5157-18350-005	$22,330.00	23%
RMX 1500/2000/4000 MPMx Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required).	$58,000.00	5157-18350-010	$44,660.00	23%
RMX 1500 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).	$7,000.00	5230-18200-520	$5,390.00	23%
RMX 1500 network separation license, no additional HW needed (Maintenance Contract Required).	$10,000.00	VRMX1500NET	$7,700.00	23%
RMX1500/2000/4000 Chass Run Kt	$200.00	VRMX2050P	$154.00	23%

RMX 1800

RMX 1800

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RP Collaboration Server 1800 IP only 2x1080p30/5x720p/10xSD resource configured and licensed system. Maintenance contract required.	$39,500.00	RPCS1810-005	$22,515.00	43%
RP Collaboration Server 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured and licensed system. Maintenance contract required.	$68,500.00	RPCS1810-010	$39,045.00	43%
RPCS 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured and licensed system. With ISDN Interface. Excluding ISDN/PSTN License. For ISDN/PSTN License, Please Include PN 5150-69760-001. Maintenance Contract Required.	$49,500.00	RPCS1831-005	$28,215.00	43%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RMX 1800 Upgrades				
Power Supply Unit For RPCS/RMX 1800 and Capture Server (RSS 5000).	$1,500.00	2465-82952-001	$1,155.00	23%
RPCS/RMX 1800 ISDN/PSDN Option, Enabling PSTN Audio and ISDN H.320 Video on RPCS/RMX System With An ISDN Interface (Maintenance Contract Required).	$7,500.00	5150-69760-001	$5,775.00	23%
RPCS/RMX 1800 Resource License Pack - 1x1080p60/2x1080p30/5x720p/10xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.	$29,000.00	5150-69861-001	$22,330.00	23%
RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses. Please verify underlying hardware supports additional capacity.	$58,000.00	5150-69862-001	$44,660.00	23%
RPCS/RMX 1800 network separation license, no additional HW needed. Maintenance contract required.	$10,000.00	5150-69865-001	$7,700.00	23%
RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	$7,000.00	5150-69866-001	$5,390.00	23%
RPCS/RMX 1800 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007	$1,050.00	5150-69867-001	$808.50	23%
RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.	$7,000.00	5230-69866-100	$5,390.00	23%
RPCS/RMX 1800 ISDN/PSDN Option, Enabling PSTN Audio and ISDN H.320 Video on RPCS/RMX System With An ISDN Interface. UC APL/JITC compliant software release. (Maintenance Contract Required)	$7,500.00	J5150-69760-001	$5,775.00	23%
RPCS/RMX 1800 Resource License Pack - 1x1080p60/2x1080p30/5x720p/10xSD resource licenses. Please verify underlying hardware supports additional capacity. UC APL/JITC compliant software release. Maintenance contract required.	$29,000.00	J5150-69861-001	$22,330.00	23%
RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses. Please verify underlying hardware supports additional capacity. UC APL/JITC compliant software release. Maintenance contract required.	$58,000.00	J5150-69862-001	$44,660.00	23%
RPCS/RMX 1800 network separation license, no additional HW needed. UC APL/JITC compliant software release. Maintenance contract required	$10,000.00	J5150-69865-001	$7,700.00	23%
RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources. UC APL/JITC compliant software release.. Maintenance Contract Required	$7,000.00	J5150-69866-001	$5,390.00	23%
RPCS/RMX 1800 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA software, also see 4870-00588-007. UC APL/JITC compliant software release.	$1,050.00	J5150-69867-001	$808.50	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RMX 1800 - UC APL				
RP Collaboration Server 1800 IP only 2x1080p30/5x720p/10xSD resource configured and licensed system. UC APL/JITC Compliant software release. Maintenance contract required.	$39,500.00	JRPCS1810-005	$22,515.00	43%
RP Collaboration Server 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured and licensed system. UC APL/JITC Compliant software release. Maintenance contract required.	$68,500.00	JRPCS1810-010	$39,045.00	43%
RPCS Virtual Edition Base Systems				
RPCS Virtual Edition 5HD/10SD/25SVC resource configured and licensed system (Maintenance Contract Required).	$30,000.00	5230-74601-005	$17,100.00	43%
RPCS Virtual Edition 10HD/20SD/50SVC resource configured and licensed system (Maintenance Contract Required).	$57,500.00	5230-74601-010	$32,775.00	43%
RPCS Virtual Edition 15HD/30SD/75SVC resource configured and licensed system (Maintenance Contract Required).	$85,000.00	5230-74601-015	$48,450.00	43%
RPCS Virtual Edition Software Licenses				
RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses (Maintenance Contract Required).	$29,000.00	5230-74602-005	$22,330.00	23%
RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses (Maintenance Contract Required).	$58,000.00	5230-74602-010	$44,660.00	23%
RPCS VE - Telepresence License, MLA (Multipoint Layout Application) Software. See also 4870-00588-007.	$1,050.00	5230-74603-000	$808.50	23%
POLYCOM CONTENTCONNECT				
Polycom ContentConnect				
Call Licenses				
Polycom ContentConnect - 5 Session Licenses (Maintenance Contract Required)	$6,000.00	5230-73411-000	$3,720.00	38%
Polycom ContentConnect - 15 Session Licenses (Maintenance Contract Required)	$18,000.00	5230-73412-000	$11,160.00	38%
Polycom ContentConnect - 50 Session Licenses (Maintenance Contract Required)	$60,000.00	5230-73413-000	$37,200.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Option Licenses				
Polycom ContentConnect - Encryption License	$0.00	5230-73460-000	$0.00	38%
Polycom ContentConnect - High Availability License (Maintenance Contract Required)	$12,000.00	5230-73461-000	$7,440.00	38%

REALPRESENCE MANAGEMENT APPLICATIONS

DMA Appliance

Call Licenses

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
DMA Appliance Edition - 50 Call Licenses (Maintenance required.)	$4,000.00	5230-76513-000	$2,480.00	38%
DMA Appliance Edition - 150 Call Licenses (Maintenance required.)	$12,000.00	5230-76514-000	$7,440.00	38%
DMA Appliance Edition - 500 Call Licenses (Maintenance required.)	$40,000.00	5230-76515-000	$24,800.00	38%

UCAPL

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
DMA Appliance Edition for UCAPL - 50 Call Licenses (Maintenance required.)	$4,000.00	J5230-76513-000	$2,480.00	38%
DMA Appliance Edition for UCAPL - 150 Call Licenses (Maintenance required.)	$12,000.00	J5230-76514-000	$7,440.00	38%
DMA Appliance Edition for UCAPL - 500 Call Licenses (Maintenance required.)	$40,000.00	J5230-76515-000	$24,800.00	38%

Option Licenses

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
DMA Appliance Edition - High Availability License. Requires 2200-70XXX-XXX. (Maintenance required.)	$12,000.00	5230-76561-000	$7,440.00	38%
DMA Appliance Edition - Application Programming Interface License	$3,000.00	5230-76562-000	$1,860.00	38%
DMA Appliance Edition - Polycom Conferencing Add-in for IBM Sametime. Requires API License. (Maintenance required.)	$10,000.00	5230-76564-000	$6,200.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
UCAPL				
DMA Appliance Edition for UCAPL - High Availability License. Requires 2200-70620-XXX. (Maintenance required.)	$12,000.00	J5230-76561-000	$7,440.00	38%
DMA Appliance Edition for UCAPL - Application Programming Interface License	$3,000.00	J5230-76562-000	$1,860.00	38%
Rack Servers				
Replace R610, R620 or R630 Server with Rack Server 640. Migrates entitlement, licenses and unused maint to new server. (Current server must have active maintenance)	$12,000.00	2200-64000-000	$9,240.00	23%
Rack Server 230 - No Software or Licenses Included (Maintenance Contract Required)	$4,000.00	2230-70230-000	$3,080.00	23%
Rack Server 640 - No Software or Licenses Included (Maintenance Contract Required)	$12,000.00	2230-70640-000	$9,240.00	23%
Cords, Cables and Accessories				
Power Cord for US used in DMA; RPAD; RPCS; RPRM and RPMM	$0.00	2201-12310-001	$0.00	23%
DMA Virtual Edition				
Call Licenses				
DMA Virtual Edition - 50 Call Licenses (Maintenance required.)	$4,000.00	5230-76613-000	$2,480.00	38%
DMA Virtual Edition - 150 Call Licenses (Maintenance required.)	$12,000.00	5230-76614-000	$7,440.00	38%
DMA Virtual Edition - 500 Call Licenses (Maintenance required.)	$40,000.00	5230-76615-000	$24,800.00	38%
Option Licenses				
DMA Virtual Edition - Application Programming Interface License	$3,000.00	5230-76662-000	$1,860.00	38%
DMA Virtual Edition - Polycom Conferencing Add-in for IBM Sametime. Requires API License. (Maintenance required.)	$10,000.00	5230-76664-000	$6,200.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Resource Manager Appliance				
Video Device Licenses				
RPRM Appliance Edition - 50 Video Device Licenses (Maintenance required.)	$2,500.00	5230-72613-000	$1,550.00	38%
RPRM Appliance Edition - 150 Video Device Licenses (Maintenance required.)	$7,500.00	5230-72614-000	$4,650.00	38%
RPRM Appliance Edition - 500 Video Device Licenses (Maintenance required.)	$25,000.00	5230-72615-000	$15,500.00	38%
RPRM Appliance Edition - 1500 Video Device Licenses (Maintenance required.)	$75,000.00	5230-72616-000	$46,500.00	38%
UCAPL				
RPRM Appliance Edition for UCAPL - 50 Video Device Licenses (Maintenance required.)	$2,500.00	J5230-72613-000	$1,550.00	38%
RPRM Appliance Edition for UCAPL - 150 Video Device Licenses (Maintenance required.)	$7,500.00	J5230-72614-000	$4,650.00	38%
RPRM Appliance Edition for UCAPL - 500 Video Device Licenses (Maintenance required.)	$25,000.00	J5230-72615-000	$15,500.00	38%
RPRM Appliance Edition for UCAPL - 1500 Video Device Licenses (Maintenance required.)	$75,000.00	J5230-72616-000	$46,500.00	38%
Audio Device Licenses				
RPRM Appliance Edition - 150 Audio or Content Device Licenses (Maintenance required.)	$450.00	5230-73614-000	$279.00	38%
RPRM Appliance Edition - 500 Audio or Content Device Licenses (Maintenance required.)	$1,500.00	5230-73615-000	$930.00	38%
RPRM Appliance Edition - 1500 Audio or Content Device Licenses (Maintenance required.)	$4,500.00	5230-73616-000	$2,790.00	38%
RPRM Appliance Edition - 5000 Audio or Content Device Licenses (Maintenance required.)	$15,000.00	5230-73617-000	$9,300.00	38%
RPRM Appliance Edition - 10000 Audio or Content Device Licenses (Maintenance required.)	$30,000.00	5230-73618-000	$18,600.00	38%
Option Licenses				
RPRM Appliance Edition - Encryption License for software v8.4 and later only.	$0.00	5230-72660-000	$0.00	38%
RPRM Appliance Edition - Application Programming Interface License	$3,000.00	5230-72662-000	$1,860.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RPRM Appliance Edition - Mutli-Tenancy License (Maintenance required.)	$20,000.00	5230-72663-000	$12,400.00	38%

UCAPL

RPRM Appliance Edition for UCAPL- Application Programming Interface License	$3,000.00	J5230-72662-000	$1,860.00	38%
RPRM Appliance Edition for UC APL - Mutli-Tenancy License.	$20,000.00	J5230-72663-000	$12,400.00	38%

Cords, Cables and Accessories

Power Cord for US used in DMA; RPAD; RPCS; RPRM and RPMM	$0.00	2201-12310-001	$0.00	23%

Rack Servers

Replace R610, R620 or R630 Server with Rack Server 640. Migrates entitlement, licenses and unused maint to new server. (Current server must have active maintenance)	$12,000.00	2200-64000-000	$9,240.00	23%
Rack Server 230 - No Software or Licenses Included (Maintenance Contract Required)	$4,000.00	2230-70230-000	$3,080.00	23%
Rack Server 640 - No Software or Licenses Included (Maintenance Contract Required)	$12,000.00	2230-70640-000	$9,240.00	23%

Resource Manager Virtual Edition

Option Licenses

RPRM Virtual Edition - Encryption License	$0.00	5230-72760-000	$0.00	38%
RPRM Virtual Edition - High Availability License (Maintenance required.)	$12,000.00	5230-72761-000	$7,440.00	38%
RPRM Virtual Edition - Application Programming Interface License	$3,000.00	5230-72762-000	$1,860.00	38%
RPRM Virtual Edition - Mutli-Tenancy License (Maintenance required.)	$20,000.00	5230-72763-000	$12,400.00	38%

Video Device Licenses

RPRM Virtual Edition - 50 Video Device Licenses (Maintenance required.)	$2,500.00	5230-72713-000	$1,550.00	38%
RPRM Virtual Edition - 150 Video Device Licenses (Maintenance required.)	$7,500.00	5230-72714-000	$4,650.00	38%
RPRM Virtual Edition - 500 Video Device Licenses (Maintenance required.)	$25,000.00	5230-72715-000	$15,500.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RPRM Virtual Edition - 1500 Video Device Licenses (Maintenance required.)	$75,000.00	5230-72716-000	$46,500.00	38%
Audio Device Licenses				
RPRM Virtual Edition - 150 Audio or Content Device Licenses (Maintenance required.)	$450.00	5230-73714-000	$279.00	38%
RPRM Virtual Edition - 500 Audio or Content Device Licenses (Maintenance required.)	$1,500.00	5230-73715-000	$930.00	38%
RPRM Virtual Edition - 1500 Audio or Content Device Licenses (Maintenance required.)	$4,500.00	5230-73716-000	$2,790.00	38%
RPRM Virtual Edition - 5000 Audio or Content Device Licenses (Maintenance required.)	$15,000.00	5230-73717-000	$9,300.00	38%
RPRM Virtual Edition - 10000 Audio or Content Device Licenses (Maintenance required.)	$30,000.00	5230-73718-000	$18,600.00	38%

REALPRESENCE FIREWALL TRAVERSAL AND SECURITY

Video Border Proxy

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Power Cord for US used in DMA; RPAD; RPCS; RPRM and RPMM.	$0.00	2201-12310-001	$0.00	23%
VBP 7301, APPLIANCE, NAT, 5 Calls. Maintenance required.	$8,500.00	2583-07301-000	$6,545.00	23%
VBP 7301, SW UG, 5 Calls. Maintenance required. .	$5,000.00	5150-07301-000	$3,850.00	23%

Access Director Appliance

Call Licenses

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RPAD Appliance Edition - 25 Call Licenses (Maintenance required.)	$4,000.00	5230-78212-000	$2,480.00	38%
RPAD Appliance Edition - 50 Call Licenses (Maintenance required.)	$8,000.00	5230-78213-000	$4,960.00	38%
RPAD Appliance Edition - 150 Call Licenses (Maintenance required.)	$24,000.00	5230-78214-000	$14,880.00	38%

Option Licenses

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RPAD Appliance Edition - Encryption License	$0.00	5230-78260-000	$0.00	38%
RPAD Appliance Edition High Availability License (Includes 2 licenses for 2 servers; Maintenance required.)	$12,000.00	5230-78261-000	$7,440.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Rack Servers				
Replace R610, R620 or R630 Server with Rack Server 640. Migrates entitlement, licenses and unused maint to new server. (Current server must have active maintenance)	$12,000.00	2200-64000-000	$9,240.00	23%
Rack Server 230 - No Software or Licenses Included (Maintenance Contract Required)	$4,000.00	2230-70230-000	$3,080.00	23%
Rack Server 640 - No Software or Licenses Included (Maintenance Contract Required)	$12,000.00	2230-70640-000	$9,240.00	23%
Cords, Cables and Accessories				
Power Cord for US used in DMA; RPAD; RPCS; RPRM and RPMM.	$0.00	2201-12310-001	$0.00	23%
Migration to DMA				
RPAD Migration – License to migrate R220 server from RPAD to DMA10. Current RPAD maintenance required.	$0.00	4250-76220-000	$0.00	0%
RPAD Migration – License to migrate R230 server from RPAD to DMA10. Current RPAD maintenance required.	$0.00	4250-76230-000	$0.00	0%
RPAD Migration – License to migrate R620 server from RPAD to DMA10. Current RPAD maintenance required.	$0.00	4250-76620-000	$0.00	0%
RPAD Migration – License to migrate R630 server from RPAD to DMA10. Current RPAD maintenance required.	$0.00	4250-76630-000	$0.00	0%
Access Director Virtual Edition				
Call Licenses				
RPAD Virtual Edition - 25 Call Licenses (Maintenance required.)	$4,000.00	5230-78312-000	$2,480.00	38%
RPAD Virtual Edition - 50 Call Licenses (Maintenance required.)	$8,000.00	5230-78313-000	$4,960.00	38%
RPAD Virtual Edition - 150 Call Licenses (Maintenance required.)	$24,000.00	5230-78314-000	$14,880.00	38%
Option Licenses				
RPAD Virtual Edition - Encryption License	$0.00	5230-78360-000	$0.00	38%
RPAD Virtual Edition High Availability License (Maintenance required.)	$12,000.00	5230-78361-000	$7,440.00	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
VOICE SYSTEMS				
SoundPoint IP Accessories				
Universal Power Supplies				
Universal Power Supply for SPIP 560, SPIP 670, VVX 500/600 and VVX 1500. 5-pack, 48V, 0.4A, NA power plug.	$110.00	2200-17670-001	$84.70	23%
Universal Power Supply for SoundPoint IP 560 and 670, VVX 500/600 and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug.	$35.00	2200-17671-001	$26.95	23%
VVX Systems				
Wall Mount Bracket for use with EM50. 1 pack	$20.00	2200-48893-002	$15.40	23%
VVX 100 Systems				
VVX 101 1-line Desktop Phone with single 10/100 Ethernet port. Ships with universal power supply with NA power plug.	$134.00	2200-40250-001	$76.38	43%
VVX 101 1-line Desktop Phone with single 10/100 Ethernet port. PoE only. Ships without power supply.	$119.00	2200-40250-025	$67.83	43%
VVX 101 1-line Desktop Phone with single 10/100 Ethernet port. PoE only. Ships without power supply. Made in TAA compliant country.	$179.00	G2200-40250-025	$102.03	43%
VVX 200 Systems				
VVX 201 2-line Desktop Phone with dual 10/100 Ethernet ports. Ships with universal power supply with NA power plug.	$174.00	2200-40450-001	$99.18	43%
Microsoft Skype for Business/Lync edition VVX 201 2-line Desktop Phone with HD Voice, dual 10/100 Ethernet ports and Polycom UCS SfB/Lync License. Ships without power supply.	$174.00	2200-40450-019	$99.18	43%
VVX 201 2-line Desktop Phone with dual 10/100 Ethernet ports. PoE only. Ships without power supply.	$159.00	2200-40450-025	$90.63	43%
Microsoft Skype for Business/Lync edition VVX 201 2-line Desktop Phone with HD Voice, dual 10/100 Ethernet ports and Polycom UCS SfB/Lync License. Ships without power supply.Made in TAA compliant country.	$234.00	G2200-40450-019	$133.38	43%
VVX 201 2-line Desktop Phone with dual 10/100 Ethernet ports. PoE only. Ships without power supply. Made in a TAA compliant country.	$219.00	G2200-40450-025	$124.83	43%
VVX 300 Systems				
Universal Power Supply for VVX 300, 310, 400, 410. 5-pack, 48V, 0.4A, NA power plug.	$90.00	2200-46175-001	$69.30	23%
VVX 301 6-line Desktop Phone with HD Voice. Ships with universal power supply with NA power plug.	$209.00	2200-48300-001	$119.13	43%
Microsoft Skype for Business/Lync edition VVX 301 6-line Desktop Phone with HD Voice, dual 10/100 Ethernet ports and Polycom UCS SfB/Lync License. Ships without power supply.	$194.00	2200-48300-019	$110.58	43%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
VVX 301 6-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.	$179.00	2200-48300-025	$102.03	43%
VVX 311 6-line Desktop Phone Gigabit Ethernet with HD Voice. Ships with universal power supply with NA power plug.	$249.00	2200-48350-001	$141.93	43%
Microsoft Skype for Business/Lync edition VVX 311 6-line Desktop Phone with HD Voice, GigE and Polycom UCS SfB/Lync License. Ships without power supply.	$234.00	2200-48350-019	$133.38	43%
VVX 311 6-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.	$219.00	2200-48350-025	$124.83	43%
Microsoft Skype for Business/Lync edition VVX 301 6-line Desktop Phone with HD Voice, dual 10/100 Ethernet ports and Polycom UCS SfB/Lync License. Ships without power supply.Made in TAA compliant country.	$254.00	G2200-48300-019	$144.78	43%
VVX 301 6-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in a TAA compliant country.	$239.00	G2200-48300-025	$136.23	43%
Microsoft Skype for Business/Lync edition VVX 311 6-line Desktop Phone with HD Voice, GigE and Polycom UCS SfB/Lync License. Ships without power supply.Made in TAA compliant country.	$294.00	G2200-48350-019	$167.58	43%
VVX 311 6-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in a TAA compliant country.	$279.00	G2200-48350-025	$159.03	43%

VVX 400 Systems

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
VVX 401 12-line Desktop Phone with HD Voice. Ships with universal power supply with NA power plug.	$289.00	2200-48400-001	$164.73	43%
Microsoft Skype for Business/Lync edition VVX 401 12-line Desktop Phone with HD Voice, dual 10/100 Ethernet ports, HD Voice and Polycom UCS SfB/Lync License. Ships without power supply.	$274.00	2200-48400-019	$156.18	43%
VVX 401 12-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.	$259.00	2200-48400-025	$147.63	43%
VVX 411 12-line Desktop Phone Gigabit Ethernet with HD Voice. Ships with universal power supply with NA power plug.	$329.00	2200-48450-001	$187.53	43%
Microsoft Skype for Business/Lync edition VVX 411 12-line Desktop Phone with HD Voice, GigE and Polycom UCS SfB/Lync License. Ships without power supply.	$314.00	2200-48450-019	$178.98	43%
VVX 411 12-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.	$299.00	2200-48450-025	$170.43	43%
Microsoft Skype for Business/Lync edition VVX 401 12-line Desktop Phone with HD Voice, dual 10/100 Ethernet ports, HD Voice and Polycom UCS SfB/Lync License. Ships without power supply.Made in TAA compliant country.	$334.00	G2200-48400-019	$190.38	43%
VVX 401 12-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in a TAA compliant country.	$319.00	G2200-48400-025	$181.83	43%
Microsoft Skype for Business/Lync edition VVX 411 12-line Desktop Phone with HD Voice, GigE and Polycom UCS SfB/Lync License. Ships without power supply.Made in TAA compliant country.	$374.00	G2200-48450-019	$213.18	43%
VVX 411 12-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in a TAA compliant country.	$359.00	G2200-48450-025	$204.63	43%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
VVX 500 Systems				
Universal Power Supply for SPIP 560, SPIP 670, VVX 500/600 and VVX 1500. 5-pack, 48V, 0.4A, NA power plug.	$110.00	2200-17670-001	$84.70	23%
VVX 501 12-line Business Media Phone with HD Voice. Ships with universal power supply with NA power plug.	$409.00	2200-48500-001	$233.13	43%
Microsoft Skype for Business/Lync edition VVX 501 12-line Desktop Phone with HD Voice, GigE and Polycom UCS SfB/Lync License. Ships without power supply.	$394.00	2200-48500-019	$224.58	43%
VVX 501 12-line Business Media Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.	$379.00	2200-48500-025	$216.03	43%
Microsoft Skype for Business/Lync edition VVX 501 12-line Desktop Phone with HD Voice, GigE and Polycom UCS SfB/Lync License. Ships without power supply.Made in TAA compliant country.	$454.00	G2200-48500-019	$258.78	43%
VVX 501 12-line Business Media Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in a TAA Compliant Country.	$439.00	G2200-48500-025	$250.23	43%
VVX 600 Systems				
VVX 601 16-line Business Media Phone with built-in Bluetooth and HD Voice. Ships with universal power supply with NA power plug.	$509.00	2200-48600-001	$290.13	43%
Microsoft Skype for Business/Lync edition VVX 601 16-line Desktop Phone with HD Voice, Bluetooth, GigE and Polycom UCS SfB/Lync License. Ships without power supply.	$494.00	2200-48600-019	$281.58	43%
VVX 601 16-line Business Media Phone with built-in Bluetooth and HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.	$479.00	2200-48600-025	$273.03	43%
Microsoft Skype for Business/Lync edition VVX 601 16-line Desktop Phone with HD Voice, Bluetooth, GigE and Polycom UCS SfB/Lync License. Ships without power supply.Made in TAA compliant country.	$554.00	G2200-48600-019	$315.78	43%
VVX 601 16-line Business Media Phone with built-in Bluetooth and HD Voice. PoE. Ships without power supply. Made in TAA Compliant Country.	$539.00	G2200-48600-025	$307.23	43%
VVX 150 Systems				
VVX 150 2-line Desktop Business IP Phone with dual 10/100 Ethernet ports. PoE only. Ships without power supply.	$89.00	2200-48810-025	$50.73	43%
OBi Edition VVX 150 2-line Desktop Business IP Phone with dual 10/100 Ethernet ports. Bundled with NA PSU.	$99.00	2200-48812-001	$56.43	43%
OBi Edition VVX 150 2-line Desktop Business IP Phone with dual 10/100 Ethernet ports. PoE only. Ships without power supply.	$89.00	2200-48812-025	$50.73	43%
VVX 150 2-line Desktop Business IP Phone with dual 10/100 Ethernet ports. PoE only. Ships without power supply. Made in TAA Compliant Country.	$149.00	G2200-48810-025	$84.93	43%
VVX 250 Systems				
VVX 250 4-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. PoE only. Ships without power supply. .	$179.00	2200-48820-025	$102.03	43%
OBi Edition VVX 250 4-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. Ship with NA power supply.	$189.00	2200-48822-001	$107.73	43%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
OBi Edition VVX 250 4-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. PoE only. Ships without power supply.	$179.00	2200-48822-025	$102.03	43%
VVX 250 4-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. PoE only. Ships without power supply. Made in TAA Compliant Country.	$239.00	G2200-48820-025	$136.23	43%

VVX 350 Systems

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
VVX 350 6-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. PoE only. Ships without power supply. .	$239.00	2200-48830-025	$136.23	43%
OBi Edition VVX 350 6-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. Ships with NA power supply.	$249.00	2200-48832-001	$141.93	43%
OBi Edition VVX 350 6-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. PoE only. Ships without power supply.	$239.00	2200-48832-025	$136.23	43%
VVX 350 6-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. PoE only. Ships without power supply. Made in TAA Compliant Country.	$239.00	G2200-48830-025	$136.23	43%

VVX 450 Systems

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
VVX 450 12-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. PoE only. Ships without power supply. .	$279.00	2200-48840-025	$159.03	43%
OBi Edition VVX 450 12-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. Ships with NA power supply.	$289.00	2200-48842-001	$164.73	43%
OBi Edition VVX 450 12-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. PoE only. Ships without power supply.	$279.00	2200-48842-025	$159.03	43%
VVX 450 12-line Desktop Business IP Phone with dual 10/100/1000 Ethernet ports. PoE only. Ships without power supply. Made in TAA Compliant Country.	$279.00	G2200-48840-025	$159.03	43%

VVX System Accessories

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Universal Power Supply for SoundPoint IP 560 and 670, VVX 500/600 and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug.	$35.00	2200-17671-001	$26.95	23%
5-pk HDVoice handset and cord for VVX 30x/31x, 40x/41x, 50x, and 60x series.	$90.00	2200-17680-001	$69.30	23%
5-pk handset and cord for VVX 101	$90.00	2200-17681-001	$69.30	23%
5-pk HD-Voice handset and cord for VVX 201	$90.00	2200-17682-001	$69.30	23%
Desk Stand/Wall Mount for use with VVX 101/201. 5-Pack.	$40.00	2200-17683-025	$30.80	23%
ASSY,KIT,BEZEL,LOGO,RINGCENTRAL,VVX250	$2,000.00	2200-18138-001	$1,540.00	23%
Universal Power Supply for VVX 100 and 200 Series. 5-pack, 12V, 0.5A, NA power plug.	$75.00	2200-40350-001	$57.75	23%
Desk Stand for use with VVX300/400/500. 5-Pack.	$40.00	2200-44405-025	$30.80	23%
Desk Stand for use with VVX600. 5-Pack.	$40.00	2200-44415-025	$30.80	23%
New VVX Wallmount Bracket kit. For use with VVX 3xx/4xx/500/600 phone. 5-pack.	$40.00	2200-44514-002	$30.80	23%
Universal Power Supply for VVX 300, 310, 400, 410. 1-pack, 48V, 0.4A, NA power plug.	$25.00	2200-46170-001	$19.25	23%
Universal Power Supply for VVX 300, 310, 400, 410. 5-pack, 48V, 0.4A, NA power plug.	$90.00	2200-46175-001	$69.30	23%
VVX Expansion Module (Paper directory) for VVX 300 Series, 400 Series, 500 Series and 600 Series. Includes AUX cable and attachment hardware.	$105.00	2200-46300-025	$80.85	23%
Wallmount Bracket Kit for all VVX Expansion Modules. 1-pk.	$20.00	2200-46320-001	$15.40	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
VVX Color Expansion Module for VVX 300 Series, 400 Series, 500 Series and 600 Series. Includes AUX cable and attachment hardware.	$225.00	2200-46350-025	$173.25	23%
ASSY,KIT,BRACKET,WALL MT,VVX150/250	$20.00	2200-48823-001	$15.40	23%
BRACKET,WALL MT, SLIM, VVX 350	$20.00	2200-48833-004	$15.40	23%
BRACKET,WALL MT, SLIM, VVX 450	$20.00	2200-48843-003	$15.40	23%
Color Expansion Module for VVX 450	$225.00	2200-48890-025	$173.25	23%
EE Mini USB camera for use with the VVX 501 and VVX 601 Business Media phones. Includes mount/adapter for the phone.	$129.00	2200-85010-001	$99.33	23%
EagleEye Mini USB camera for use with Trio 8800 & 8500 models, and for PC/Mac-based UC softphone applications. Includes mounting-kit & 1.8m/6ft USB extender cable.	$155.00	7200-84990-001	$96.10	38%
VVX Expansion Module (Paper directory) for VVX 300, 310, 400, 410, 500 and 600. Includes AUX cable and attachment hardware. TAA compliant.	$135.00	G2200-46300-025	$103.95	23%
VVX Color Expansion Module for VVX 300, 310, 400, 410, 500 and 600. Includes AUX cable and attachment hardware. TAA compliant.	$285.00	G2200-46350-025	$219.45	23%

VVX D60

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
VVX D60 Base Station with Wireless Handset. 1920-1930 MHz DECT Wireless. PoE only. Ships without power supply. NA.	$209.00	2200-17821-001	$160.93	23%
VVX D60 Base Station with Wireless Handset. 1920-1930 MHz DECT Wireless. Ships with universal power supply with UL power plug. NA.	$229.00	2200-17823-001	$176.33	23%
VVX D60 Wireless Handset. 1920-1930 MHz DECT Wireless. Ships with universal power supply with VDE, UK, UL, SAA power plug. NA.	$129.00	2200-17825-001	$99.33	23%
Battery for VVX D60 Wireless Handset. 5-pack.	$75.00	2200-17828-001	$57.75	23%
Belt clip for VVX D60 Wireless Handset. 5-pack.	$25.00	2200-17829-001	$19.25	23%
Wallmount Bracket kit. For use with VVX D60 Base Station. 5-pack.	$30.00	2200-17880-001	$23.10	23%
VVX D60 kit: Wireless Handset battery, Base Station Wallmount, Wireless Handset Belt Clip	$26.00	2200-17881-001	$20.02	23%
Universal Power Supply for VVX D60. 1-pack, 5.1V, 1.7A, VDE, UK, UL, SAA power plug.	$20.00	2215-17824-125	$15.40	23%

SoundStation IP Systems

SoundStation IP 5000 Systems

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
SoundStation IP5000 (SIP) conference phone. 802.3af Power over Ethernet. Includes 25ft/7.6m Cat5 Ethernet cable.	$599.00	2200-30900-025	$341.43	43%

SoundStation IP 6000 Systems

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
SoundStation IP 6000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25ft/7.6m Cat5 shielded Ethernet cable.	$929.00	2200-15600-001	$529.53	43%
SoundStation IP6000 (SIP) conf phone. AC pwr or 802.3af Power over Ethernet. Incl 100-240V power supply, 0.4A, 48V/19W; NA power plug; 25ft/7.6m Cat5 shielded Ethernet cable; Pwr Insert Cable. Expandable.	$1,029.00	2200-15660-001	$586.53	43%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
SoundStation Duo Systems				
SoundStation Duo dual-mode conference phone including Power Supply, Power Cord with North American plug, Power Injection Module (PIM) with 6.4m combined PSTN/Cat5 cable, 2.1m RJ-11 PSTN cable, 2.1m Cat5 cable and Quick Start Guide	$849.00	2200-19000-001	$483.93	43%
SoundStation Duo dual-mode conference phone incl Pwr Supply, Power Cord with North American plug, Power Injection Module(PIM) with 6.4m combined PSTN/Cat5 cable, 2.1m RJ-11 PSTN cable, 2.1m Cat5 cable and Quick Start Guide. Made in TAA Compliant Country.	$899.00	G2200-19000-001	$512.43	43%
SoundStation IP Accessories				
SoundStation IP 5000 Accessories				
AC Power Kit for SoundStation IP5000. Includes 100-240VAC, 0.4A, 48VDC/19W power supply, 1.8m/6ft power cord with NA plug and a Power Insertion Cable (PIC).	$109.00	2200-43240-001	$83.93	23%
SoundStation IP 6000 Accessories				
AC Power Kit for SoundStation IP 6000, RP Touch and PLCM Touch Control. Includes 100-240V, 0.4A, 48VDC power supply, 6ft/1.8m power cord with NA plug and Power-over-Ethernet Insertion Cable (PIC).	$109.00	2200-42740-001	$83.93	23%
Expansion (EX) microphone kit for SoundStation VTX 1000 and SoundStation IP6000. Includes two EX mics and two 7ft/2.1m cables.	$309.00	2215-07155-001	$237.93	23%
SoundStation IP 7000 Accessories				
Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.	$8.00	2200-07817-001	$6.16	23%
Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks	$29.00	2200-17240-002	$22.33	23%
Multi-Interface Module to daisy chain two SoundStation IP 7000, add single HDX digital mic or add Auxiliary audio I/O ports. Includes 100-240V,0.63A,48V/30W power supply, 6ft/1.8m power cord with NA plug and a 12ft/3.6m 10-pin network cable.	$209.00	2200-19300-001	$160.93	23%
Cable - Two (2) expansion microphone cables, 7ft/2.1m for SoundStation IP 7000.	$30.00	2200-40017-001	$23.10	23%
Cable - Two (2) expansion microphone cables, 25ft/7.5m for SoundStation IP 7000.	$30.00	2200-40017-003	$23.10	23%
Expansion Microphone Kit for SoundStation IP 7000. Includes two (2) expansion mics and 2.1m/7ft connection cables.	$309.00	2200-40040-001	$237.93	23%
AC Power Kit for SoundStation IP 7000. Includes 100-240V, 1.5A, 48V/50W power supply, 6ft/1.8m power cord with NA plug and Power Insertion Cable.	$109.00	2200-40110-001	$83.93	23%
Cable - Console Interconnect Cable for SoundStation IP 7000, 25ft/7.6m CLink 2 cable with Walta to Walta connectors. Connects two (2) SoundStation IP 7000 consoles together.	$30.00	2200-40115-001	$23.10	23%
Cable Attachment Kit to firmly attach Clink cables to SoundStation IP 7000 units. Contains 2 cable clamps with Philips screws and mounting instructions.	$5.00	2200-40125-001	$3.85	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices	$19.00	2457-19047-001	$14.63	23%
Replacement cable for connecting SoundStation IP 7000 to the Multi-Interface Module. 12ft/3.6m 10-pin network cable (RJ-45).	$30.00	2457-19304-001	$23.10	23%
SoundStation Duo Accessories				
Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.	$8.00	2200-07817-001	$6.16	23%
Expansion Microphone Kit for CX3000 and SoundStation Duo. Includes two (2) expansion microphones and two (2) 2.1m/7ft connection cables.	$199.00	2200-15855-001	$153.23	23%
Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks	$29.00	2200-17240-002	$22.33	23%
AC Power Kit for SoundStation Duo. Includes Power Supply, Power Cord with North American plug, Power Injection Module (PIM) with 21ft/6.4m combined PSTN/Cat5 cable, 7ft/2.1m RJ-11 PSTN cable and 7ft/2.1m Cat5 cable.	$129.00	2200-19050-001	$99.33	23%
AC Power Kit for SoundStation Duo. Includes Power Supply. Power Injection Module (PIM) with 6.4m combined PSTN/Cat5 cable, 2.1m RJ-11 PSTN cable and 2.1m Cat5 cable. DOES NOT INCLUDE AC POWER CORD	$129.00	2200-19050-025	$99.33	23%
Cable-Two (2) expansion microphone cables, 2.1m/7ft for SoundStation Duo, Poly Trio 8800/8500, SoundStation IP 6000, SoundStation2 EX	$30.00	2200-41220-001	$23.10	23%
Cable-Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, and Poly Trio 8800/8500	$30.00	2200-41220-002	$23.10	23%
Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices	$19.00	2457-19047-001	$14.63	23%
CX Desktop Phones				
CX300 R2 USB Desktop Phone for Microsoft Lync. Includes 6ft/1.8m USB cable.	$179.00	2200-32530-025	$128.88	28%
CX Desktop Phone Accessories				
CX Phone Accessories				
USB A-to-B Cable for CX600 IP Phone, connection to PC. 5-Pack	$19.00	2200-31506-001	$14.63	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
CX Conference Devices				
CX Conference Devices For Microsoft Unified Communications				
CX5500 Unified Conference Station for Microsoft Lync, use as a USB device or as a stand alone SIP audio conference phone. Includes power-data box, cables, documentation. Power cord: AMER-Type B, NEMA 5-15.	$6,499.00	2200-63880-001	$4,679.28	28%
CX5100 Unified Conference Station for Microsoft Lync, USB only. Includes power-data box, cables, documentation and N.A. Power Cord.	$5,999.00	2200-63890-001	$4,319.28	28%
Power Data Box of CX5100 Unified Conference Station for Microsoft Lync	$3,999.00	2200-84180-001	$3,079.23	23%
Power Data Box of CX5500 Unified Conference Station for Microsoft Lync	$3,999.00	2200-84200-001	$3,079.23	23%
CX5500 Unified Conference Station for Microsoft Lync, use as a USB device or as a stand alone SIP audio conference phone. Includes power-data box, cables, documentation. Power cord: AMER-Type B, NEMA 5-15.	$6,499.00	G2200-63880-001	$4,679.28	28%
CX5100 Unified Conference Station for Microsoft Lync, USB only. Includes power-data box, cables, documentation and N.A. Power Cord.	$5,999.00	G2200-63890-001	$4,319.28	28%
CX Conference Device Accessories				
USB 3.0 Cable, Type A/Male - Type B/Male, 1.8m/6' with thumbscrews.Connects tabletop CX5100 or CX5500 to host computer.Blue cable.	$49.00	1457-52783-003	$37.73	23%
AC Power Kit for CX3000, 48VDC. Includes PSU, POE Power Injector Cable and local cordset with North America plug.	$109.00	2200-15853-001	$83.93	23%
Expansion Microphone Kit for CX3000 and SoundStation Duo. Includes two (2) expansion microphones and two (2) 2.1m/7ft connection cables.	$199.00	2200-15855-001	$153.23	23%
Cable-Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, and Poly Trio 8800/8500	$30.00	2200-41220-002	$23.10	23%
CX5100/CX5500 USB Plug bracket for Power Data Box USB port.	$19.00	2215-06599-001	$14.63	23%
CX5500/CX5100 Extension Microphone Kit. Includes pair of microphones and cables.	$359.00	2215-65951-001	$276.43	23%
CX5100/CX5500 Main System Cable for connection of tabletop console to Power Data Box.	$299.00	2457-52787-001	$230.23	23%
CX5100/CX5500 USB 3.0 Cable, Type A/Male - Type A/Male, 3m. For connection of Power Data Box to Tabletop Console or room appliance.	$79.00	2457-52788-002	$60.83	23%
Voice Applications				
Unified Communication Software License for 1 Unit in Skype for Business Environment for use with VVX and Trio 8800/8500 and SoundStructure VoIP I/F Card products and in Microsoft Teams Environment for use with Trio 8800/8500.	$15.00	5150-49252-001	$10.80	28%
Unified Communication Software License for 5 Units in Skype for Business Environment for use with VVX and Trio 8800/8500 and SoundStructure VoIP I/F Card products and in Microsoft Teams Environment for use with Trio 8800/8500.	$75.00	5150-49253-001	$54.00	28%
Unified Communication Software License for 10 Units in Skype for Business Environment for use with VVX and Trio 8800/8500 and SoundStructure VoIP I/F Card products and in Microsoft Teams Environment for use with Trio 8800/8500.	$150.00	5150-49254-001	$108.00	28%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Unified Communication Software License for 100 Units in Skype for Business Environment for use with VVX and Trio 8800/8500 and SoundStructure VoIP I/F Card products and in Microsoft Teams Environment for use with Trio 8800/8500.	$1,500.00	5150-49255-001	$1,080.00	28%
Unified Communication Software License for 1,000 Units in Skype for Business Environment for use with VVX and Trio 8800/8500 and SoundStructure VoIP I/F Card products and in Microsoft Teams Environment for use with Trio 8800/8500.	$15,000.00	5150-49256-001	$10,800.00	28%

Productivity Suite

VQMon SoftWare Certificate Site License (500 units).	$2,100.00	5150-47891-001	$1,176.00	0%
VQMon SoftWare Certificate Site License (250 units).	$1,099.00	5150-47893-001	$615.44	0%
VQMon SoftWare Certificate Site License (100 units).	$460.00	5150-47894-001	$257.60	0%
VQMon SoftWare Certificate Site License (5000 units).	$12,500.00	5150-48378-001	$7,000.00	0%

VoiceStation Systems

VoiceStation 300 Systems

VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.	$309.00	2200-17910-001	$222.48	28%
Retail Model of VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.	$323.00	2200-17960-001	$232.56	28%

VoiceStation Accessories

Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks	$29.00	2200-17240-002	$22.33	23%
AC wallmod power supply 110-120VAC 0.2A for VoiceStation 100/300/500 with NA power plug.	$102.00	2200-17918-001	$78.54	23%
Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.	$30.00	2457-00449-001	$23.10	23%

SoundStation Accessories

SoundStation VTX1000 Accessories

Neoprene carry case for use with SoundStation2, SoundStation2W and VTX 1000 family of conference phones. Can carry console, EX mics and cables.	$41.00	1676-07870-001	$31.57	23%

Mic

Expansion (EX) microphone kit for SoundStation VTX 1000 and SoundStation IP6000. Includes two EX mics and two 7ft/2.1m cables.	$309.00	2215-07155-001	$237.93	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Cables				
Cable - Subwoofer cable for SoundStation VTX 1000. 2.7m/9.2ft RCA male to male.	$19.00	1457-07363-001	$14.63	23%
Cable-Two (2) expansion microphone cables, 2.1m/7ft for SoundStation Duo, Poly Trio 8800/8500, SoundStation IP 6000, SoundStation2 EX	$30.00	2200-41220-001	$23.10	23%
Cable-Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, and Poly Trio 8800/8500	$30.00	2200-41220-002	$23.10	23%
Cable - Two (2) expansion microphone cables (round), 7.5m/25ft for SoundStation VTX 1000.	$30.00	2200-41220-003	$23.10	23%
SoundStation2 Accessories				
Neoprene carry case for use with SoundStation2, SoundStation2W and VTX 1000 family of conference phones. Can carry console, EX mics and cables.	$41.00	1676-07870-001	$31.57	23%
Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.	$8.00	2200-07817-001	$6.16	23%
AC Power Kit for SoundStation2. Includes wallmod power/telco module 110-120VAC 0.2A with NA plug, 9.2ft/2.8m RJ-11 to RJ-11 cable and 21ft/6.4m keyed RJ-45 power supply to console cable.	$139.00	2200-16020-001	$107.03	23%
Expansion microphones kit for SoundStation2 and SoundStation2 Avaya 2490. Includes two (2) expansion microphones and two (2) 2.9m/9.7ft expansion microphone cables. Compatible with SoundStation2 EX and SoundStation2 Avaya 2490 110-120V models only.	$209.00	2200-16155-001	$160.93	23%
Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks	$29.00	2200-17240-002	$22.33	23%
Cable-Two (2) expansion microphone cables, 2.1m/7ft for SoundStation Duo, Poly Trio 8800/8500, SoundStation IP 6000, SoundStation2 EX	$30.00	2200-41220-001	$23.10	23%
Cable-Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, and Poly Trio 8800/8500	$30.00	2200-41220-002	$23.10	23%
Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.	$30.00	2457-00449-001	$23.10	23%
Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices	$19.00	2457-19047-001	$14.63	23%
Ship Kit 5-pack (box, inserts, handle) for SoundStation2.	$78.00	2710-07860-005	$78.00	0%
SoundStation2W Accessories				
Neoprene carry case for use with SoundStation2, SoundStation2W and VTX 1000 family of conference phones. Can carry console, EX mics and cables.	$41.00	1676-07870-001	$31.57	23%
Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.	$8.00	2200-07817-001	$6.16	23%
Expansion Microphone Kit for SoundStation2W (Expandable) only. Includes two (2) expansion microphones and two (2) 2.9m/9.7ft expansion microphone cables. Low power consumption.	$209.0	2200-07840-001	$160.93	23%
Computer Calling Kit-enables use of SoundStation2W as speakerphone for VoIP calls via computer based softclients. 1.5m cable connects conference phone to a computer"s 3.5mm mic/line in and line out jacks.	$29.00	2200-07878-001	$22.33	23%
Cable-Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, and Poly Trio 8800/8500	$30.00	2200-41220-002	$23.10	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices	$19.00	2457-19047-001	$14.63	23%

Enterprise Systems and Adapters - Accessories

Avaya Accessories

Expansion microphones kit for SoundStation2 and SoundStation2 Avaya 2490. Includes two (2) expansion microphones and two (2) 2.9m/9.7ft expansion microphone cables. Compatible with SoundStation2 EX and SoundStation2 Avaya 2490 110-120V models only.	$209.00	2200-16155-001	$160.93	23%

SoundStructure Systems

SoundStructure

SoundStructure C8 - Eight-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.	$5,149.00	2200-33080-001	$3,192.38	38%
SoundStructure C12 - Twelve-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.	$6,699.00	2200-33120-001	$4,153.38	38%
SoundStructure C16 - Sixteen-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.	$8,239.00	2200-33160-001	$5,108.18	38%
SoundStructure SR12 - Twelve-channel Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.	$4,739.00	2200-36120-001	$2,938.18	38%
TAA SoundStructure C8 - Eight-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. COO=Laos	$5,149.00	G2200-33080-001	$3,192.38	38%
TAA SoundStructure C12 - Twelve-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. COO=Laos	$6,699.00	G2200-33120-001	$4,153.38	38%
TAA SoundStructure C16 - Sixteen-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. COO=Laos	$8,239.00	G2200-33160-001	$5,108.18	38%
TAA SoundStructure SR12 - Twelve-channel Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. COO=Laos	$4,739.00	G2200-36120-001	$2,938.18	38%

SoundStructure Accessories

Ceiling Microphone array-Black "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m and 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX and SoundStructure. See Extension for additional arrays.	$1,239.00	2200-23809-001	$954.03	23%
Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m and 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX and SoundStructure. See Extension for additional arrays.	$1,239.00	2200-23809-002	$954.03	23%
Ceiling Microphone Array - Black "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-001. Platform dictates maximum # supported.	$1,239.00	2200-23810-001	$954.03	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported.	$1,239.00	2200-23810-002	$954.03	23%
CLink 2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets. Used for first microphone array to codec/SoundStructure input only.	$119.00	2200-24008-001	$91.63	23%
CLink 2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.	$79.00	2200-24009-001	$60.83	23%
CLink 2 Crossover cable, 100-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.	$249.00	2200-24010-001	$191.73	23%
Reinforced Rack ears for SoundStructure includes chassis screws.	$20.00	2200-33199-001	$15.40	23%
SoundStructure Headset Interface Adapter w/ 25ft RJ9 handset cable, Phoenix cables, 3ft Phoenix to Phoenix cables (2), Instruction Manual.	$275.00	2200-33206-001	$211.75	23%
SoundStructure, Logic Port DB25 (M) connector with screw terminals.	$159.00	2200-43228-001	$122.43	23%
OBAM cable (40ft) links multiple SoundStructure units. For all C-series and SR-series.	$129.00	2200-43229-001	$99.33	23%
Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 150w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.	$929.00	2200-65878-001	$715.33	23%
SoundStructure Accessory Kit. Contains twelve (12) Phoenix-type screw-terminal connectors for use with all models.	$64.00	2215-80031-001	$49.28	23%
OBAM cable (12") links multiple SoundStructure units. For all C-series and SR-series.	$17.00	2457-17625-001	$13.09	23%
CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 15 ft. Supports connections between devices with CLink 2 ports.	$29.00	2457-23215-001	$22.33	23%
CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 25 ft. Supports connections between devices with CLink 2 ports.	$49.00	2457-23216-001	$37.73	23%
CLink 2 Crossover cable, 18-inch length for Group Series/HDX link to SoundStructure in same rack, shielded, RJ45 (M) on both ends.	$30.00	2457-23574-001	$23.10	23%
CLink 2 adapter. Walta (F) to RJ-45 (M) 12" adapter cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 or custom cable to Group Series, HDX series codecs and Polycom SoundStructure.	$31.00	2457-23716-001	$23.87	23%
CLink 2 adapter. Walta (M -codec side) to RJ-45 (F) 18" adapter cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 or custom cable to Group Series, HDX series codecs and Polycom SoundStructure.	$40.00	2457-25646-001	$30.80	23%
Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 and 2200-23810-001 only. Replaces 2457-24701-001	$180.00	2457-26764-072	$138.60	23%
Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 and 2200-23810-002 only. Replaces 2457-24701-003	$180.00	2457-26765-072	$138.60	23%
CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 10 ft. Supports connections between devices with CLink 2 ports.	$40.00	2457-28978-001	$30.80	23%
CLink 2 cable, Group Series and HDX microphone array cable. Walta to Walta, 50 ft. Supports connections between devices with CLink 2 ports. Used for first microphone array to codec/SoundStructure input only.	$249.00	2457-29051-001	$191.73	23%
Stereo Speaker kit, 110-220v. Includes: 2 * 60w Satellite speakers, 1 * 150w subwoofer, fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Requires separately ordered Power cord.	$900.00	7230-65878-125	$693.00	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
SoundStructure Telco Interfaces				
SoundStructure TEL1 - single-line PSTN interface for SoundStructure C-series and SR-series products.	$719.00	2200-35003-001	$445.78	38%
SoundStructure TEL2 - dual-line PSTN interface for SoundStructure C-series and SR-series products.	$1,029.00	2200-35004-001	$637.98	38%
SoundStructure VoIP Interface - SIP interface with HDVoice for SoundStructure C and SR series products.	$795.00	2200-35005-001	$492.90	38%
TAA SoundStructure VoIP Interface - SIP interface with HDVoice for SoundStructure C and SR series products. COO=Laos	$795.00	G2200-35005-001	$492.90	38%
RealPresence Trio				
RealPresence Trio 8800 Systems				
Poly Trio 8800 IP conference phone with built-in Wi-Fi, Bluetooth and NFC. Power over Ethernet. Includes 7.6m/25ft Ethernet cable, 1.8m/6ft USB 2.0 cable and setup sheet. POWER KIT NOT INCLUDED.	$1,599.00	2200-66070-001	$911.43	43%
Poly Trio 8800 IP conf. phone for Skype for Business online/ on-prem w/Poly UCS SfB Lic, built-in Wi-Fi, Bluetooth/NFC. PoE. Includes 7.6m/25ft Ethernet cable, 1.8m/6ft USB cable (CHINA: incl. 3yr Partner Premier). POWER KIT NOT INCLUDED.	$1,599.00	2200-66070-019	$911.43	43%
Poly Trio 8800 IP conference phone with built-in Wi-Fi, Bluetooth/ NFC. Power over Ethernet. Includes 7.6m/25ft Ethernet cable, 2m/6.6ft USB 2.0 cable and Setup Sheet. Made in TAA compliant country. POWER KIT NOT INCLUDED.	$1,749.00	G2200-66070-001	$996.93	43%
RealPresence Trio 8800 Collaboration Kit				
PolyTrio 8800 Collaboration Kit. Incl. Trio 8800 PoE, Visual+, EagleEye Mini, Ethernet (2.1m/4.5m/7.6m), 2m USB , 1.8m HDMI, VESA mount. Incl 1yr Prem for CALA. Maint Cont Req. POWER KIT NOT INCLUDED	$2,190.00	7200-85310-001	$1,467.30	33%
Poly Trio 8800 Collab Kit SFB on-prem/online. Incl. Trio 8800 PoE, UCS SfB Lic, Visual+, EagleEye Mini, Ethernet (2.1m/4.5m/7.6m), 2m USB cable, 1.8m HDMI (1.8m), VESA mount. Incl 1yr Prem CALA,3yr PP China. Maint Cont Req. POWER KIT NOT INCLUDED	$2,190.00	7200-85310-019	$1,467.30	33%
RealPresence Trio 8800 Collaboration Kit with VisualPro				
Poly Trio VisualPro/EagleEye Cube HDCI Collab Kit. Incl: VisualPro, EE Cube camera w/1.8m HDCI cable, 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Pwr cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. FOR TRIO 8800/8500 SOLD SEPARATELY.	$2,999.00	7200-85995-001	$2,009.33	33%
Poly Trio VisualPro/EagleEye Cube HDCI Collab Kit. Incl: VisualPro,EE Cube camera w/ 1.8m HDCI cable, 1HDMI 1.8m, 1 CAT 5E LAN 3.6m, NO PWR CORD - Order Group310 cord separately. Incl. 1yr Prem for CALA. FOR TRIO 8800/8500 SOLD SEPARATELY.	$2,999.00	7200-85997-125	$2,009.33	33%
Trio VisualPro Collaboration Kit with EEIV 12x: VisualPro codec, EagleEyeIV-12x. For Trio 8800/8500 only. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. Made in TAA compliant country.	$5,799.00	G7200-85460-001	$3,885.33	33%
Trio VisualPro Collaboration Kit with EEIV 4x: VisualPro codec, EagleEyeIV-4x. For Trio 8800/8500 only. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. Made in TAA compliant country.	$4,799.00	G7200-85480-001	$3,215.33	33%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Trio 8800 Colloboration Kit With VisualPro				
Poly Trio VisualPro/EagleEye Cube HDCI Collab Kit. Incl: VisualPro, EE Cube camera w/1.8m HDCI cable, 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Pwr cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. FOR TRIO 8800/8500 SOLD SEPARATELY.	$2,999.00	7200-85995-001	$2,009.33	33%
Poly Trio VisualPro/EagleEye Cube HDCI Collab Kit. Incl: VisualPro,EE Cube camera w/ 1.8m HDCI cable, 1HDMI 1.8m, 1 CAT 5E LAN 3.6m, NO PWR CORD - Order Group310 cord separately. Incl. 1yr Prem for CALA. FOR TRIO 8800/8500 SOLD SEPARATELY.	$2,999.00	7200-85997-125	$2,009.33	33%
RealPresence Trio 8800 Accessories				
Peripherals				
Cable-Two (2) expansion microphone cables, 2.1m/7ft for SoundStation Duo, Poly Trio 8800/8500, SoundStation IP 6000, SoundStation2 EX	$30.00	2200-41220-001	$23.10	23%
Cable-Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, and Poly Trio 8800/8500	$30.00	2200-41220-002	$23.10	23%
Expansion Microphone kit for Poly Trio 8800/8500. Incl. two expansion microphones and two 2.1m/7ft cables.	$309.00	2200-65790-001	$237.93	23%
Replacement CAT-5e network cable for connecting Poly Trio 8800 to the network. 7.6m/25ft cable length. Shielded.	$29.00	2457-17977-001	$22.33	23%
Replacement CAT-5e network cable for connecting Poly Trio 8800, Trio 8500 and Trio Visual+ to the network. 2.1m/7ft cable length. Shielded.	$19.00	2457-17977-007	$14.63	23%
Replacement USB 2.0 cable for Poly Trio 8800. 2m/6.6ft cable with right-angle right Micro-B/male to Type A/male fior using Poly Trio 8800 as USB speakerphone for VoIP calls via computer based applications.	$19.00	2457-20202-001	$14.63	23%
Replacement USB 2.0 cable for Poly Trio 8800. 2m/6.6ft cable with right-angle right Micro-B/male with latch to Type A/male for using Poly Trio 8800 as USB speakerphone for VoIP calls via computer based applications.	$19.00	2457-20202-003	$14.63	23%
Cable, HDMI(M) to HDMI(M), 1.8m/6ft.	$70.00	2457-28808-004	$53.90	23%
Power Kits				
Power Kit for Poly Trio 8800 and Trio Visual+. Incl. 100-240V, 0.8A, 55V/36W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 2.7m/9ft power cord with NA plug and 2.1m/7ft Ethernet cable.	$139.00	7200-23490-001	$107.03	23%
Cameras				
EagleEye IV USB camera Remote Control, includes 2 BATTERY,AAA.	$55.00	2201-61003-001	$42.35	23%
Camera Mounting for Eagle Eye IV USB. Mounts on the wall/ceiling/flat surfaces from 22mm to 80mm wide.	$155.00	2215-61727-001	$119.35	23%
EagleEye Mini USB camera for use with Trio 8800 & 8500 models, and for PC/Mac-based UC softphone applications. Includes mounting-kit & 1.8m/6ft USB extender cable.	$155.00	7200-84990-001	$96.10	38%
EagleEye IV USB camera, 12x zoom with USB2.0 interface, 1 remote, 1 USB 2.0 5m cable, power supply & NA power cord. Compatible with MSR Skype Room System and Trio 8800/8500 Visual+ Collaboration Kit.	$1,100.00	7230-60896-001	$902.00	18%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
EagleEye Cube HDCI Camera for Group 310/500,Trio VisualPro.Electronic Pan Tilt 5x Digital zoom.Embedded stereo microphones.Single built-in HDCI 1.8m cable(Incl:power,Comm,HDMI,audio)	$1,499.00	7230-61960-001	$1,004.33	33%
EagleEye Cube USB Camera: Compatible with Trio Visual+ and other ecosystems.Electronic Pan Tilt 5x Digital Zoom.Embedded stereo microphones.Cable:2m USB Type-A and Type-C,2m Ethernet cable.	$799.00	7230-63695-001	$535.33	33%
Trio VisualPro				
Poly Trio VisualPro/EagleEye IV 12x Collaboration Kit. Incl: VisualPro codec, EEIV 12x camera, 1 HDMI (1.8m), 1 CAT 5E LAN(3.6m), 1 HDCI digital (3m), Pwr cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. FOR TRIO 8800/8500 SOLD SEPARATELY.	$5,799.00	7200-85460-001	$3,885.33	33%
Trio VisualPro/EE IV 12x Collab Kit. Incl: VisualPro codec, EEIV 12x, 1 HDMI 1.8m, 1 LAN 3.6m, 1 HDCI digital 3m. NO PWR CORD - order Group310 cord separately. Not for CHN,RUS. Incl. 1yr Prem for CALA. Mntc Cntrct Req. FOR TRIO 8800/8500 SOLD SEPARATELY.	$5,799.00	7200-85470-125	$3,885.33	33%
Poly Trio VisualPro/EagleEye IV 4x Collaboration Kit. Incl: VisualPro codec, EEIV 4x, 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. FOR TRIO 8800/8500 SOLD SEPARATELY	$4,799.00	7200-85480-001	$3,215.33	33%
Poly Trio VisualPro/EagleEye IV 4x Collab Kit. Incl: VisualPro codec, EEVIV 4x, 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m. NO PWR CORD - order Group310 cord separately. Not for CHN, RUS. Mntc Cntrct Reqd. FOR TRIO 8800/8500 SOLD SEPARATELY	$4,799.00	7200-85490-125	$3,215.33	33%
Poly Trio VisualPro CODEC ONLY. Incl: VisualPro codec, 1 HDMI 1.8m, 1 LAN 3.6m. NO PWR CORD - order Group 310 pwr cord separately. Not for RUS,CHN. Mntc Cntrct Req. Incl 1yr Prem for CALA. FOR TRIO 8800/8500 AND EAGLEEYE HDCI CAMERAS SOLD SEPARATELY.	$1,499.00	7200-85660-125	$1,154.23	23%
Trio VisualPro: VisualPro codec only. For Trio 8800/8500 only. Order supported Poly EagleEye HDCI cameras separately. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. Made in TAA compliant country.	$1,499.00	G7200-85660-125	$1,154.23	23%
Trio Visual Plus				
Poly Trio Visual+ CODEC ONLY. Incl. Trio Visual+, Power over Ethernet, 1 HDMI cable (1.8m/6ft) , 1 Ethernet cable (4.5m/15ft), VESA mount. Incl. 1 year Premier for CALA.	$499.00	2200-21540-001	$384.23	23%
Poly Trio Visual+ CODEC ONLY TAA. Incl. Trio Visual+ PoE, 1 HDMI 1.8m/6ft, 1 Ethernet 4.6m/15ft, VESA mount. Made in TAA compliant country. Maintenance Cont Req.	$559.00	G2200-21540-001	$430.43	23%
RealPresence Trio 8500 Systems				
Poly Trio 8500 Skype for Business on-prem/online conference phone, PoE. Incl. Poly UCS SfB Lic., built-in Bluetooth, 7.6m/25ft Ethernet cable. CHINA: incl. 3 yr Partner Premier. POWER KIT NOT INCLUDED	$1,099.00	2200-66700-019	$626.43	43%
Poly Trio 8500 openSIP conference phone, built-in Bluetooth, Power over Ethernet. Includes: 7.6m/25ft Ethernet cable and Setup Sheet. CHINA: Incl. 3 yr Partner Premier. POWER KIT NOT INCLUDED	$1,099.00	2200-66700-025	$626.43	43%
Poly Trio 8500 openSIP conference phone with built-in Bluetooth, Power over Ethernet, 6m/25ft Ethernet cable and Setup Sheet. Made in TAA compliant country. POWER KIT NOT INCLUDED	$1,199.00	G2200-66700-025	$683.43	43%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Trio 8500 Collaboration Kit				
Poly Trio 8500 Collab Kit for Skype for Business on-prem/online. Incl Trio 8500 PoE, UCS SfB lic, Visual+, EagleEye Mini, ENET (2.1m/4.5m/7.6m), HDMI1.8m, VESA mnt. Incl 1yr Prem CALA, 3yr PP China. Maint Cont Req. PWR KIT NOT INCLUDED	$1,839.00	7200-85330-019	$1,232.13	33%
Poly Trio 8500 Collaboration Kit. Incl. Trio 8500 PoE, Visual+, EagleEye Mini, Ethernet (2.1m/4.5m/7.6m), HDMI 1.8m, VESA mount. Incl 1yr Prem for CALA. Maint Cont Req. PWR KIT NOT INCLUDED.	$1,839.00	7200-85330-025	$1,232.13	33%
RealPresence Trio 8500 Accessories				
Peripherals				
Cable-Two (2) expansion microphone cables, 2.1m/7ft for SoundStation Duo, Poly Trio 8800/8500, SoundStation IP 6000, SoundStation2 EX	$30.00	2200-41220-001	$23.10	23%
Cable-Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, and Poly Trio 8800/8500	$30.00	2200-41220-002	$23.10	23%
USB 2.0 cable for Poly Trio 8500 and VoxBox. 1.2m/4ft cable with torx screws to provide secure retention to device Micro-B/male to Type A/male for using Trio 8500 as USB speakerphone for VoIP calls via computer based applications.	$20.00	2200-49307-002	$15.40	23%
Expansion Microphone kit for Poly Trio 8800/8500. Incl. two expansion microphones and two 2.1m/7ft cables.	$309.00	2200-65790-001	$237.93	23%
Cable, HDMI(M) to HDMI(M), 1.8m/6ft.	$70.00	2457-28808-004	$53.90	23%
Replacement CAT-5e network cable for connecting Poly Trio 8500 to the network. 7.6m/25ft cable length. Shielded.	$29.00	2457-40124-003	$22.33	23%
EagleEye Mini USB camera for use with Trio 8800 & 8500 models, and for PC/Mac-based UC softphone applications. Includes mounting-kit & 1.8m/6ft USB extender cable.	$155.00	7200-84990-001	$96.10	38%
Power Kits				
Power Kit for Poly Trio 8500. Incl. 100-240V, 0.8A, 56V/30W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 1.8m/6ft power cord with NA plug and 2.1m/7ft Ethernet cable.	$139.00	2200-66740-001	$107.03	23%
Trio VisualPro				
Poly Trio VisualPro/EagleEye IV 12x Collaboration Kit. Incl: VisualPro codec, EEIV 12x camera, 1 HDMI (1.8m), 1 CAT 5E LAN(3.6m), 1 HDCI digital (3m), Pwr cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. FOR TRIO 8800/8500 SOLD SEPARATELY.	$5,799.00	7200-85460-001	$3,885.33	33%
Trio VisualPro/EE IV 12x Collab Kit. Incl: VisualPro codec, EEIV 12x, 1 HDMI 1.8m, 1 LAN 3.6m, 1 HDCI digital 3m. NO PWR CORD - order Group310 cord separately. Not for CHN,RUS. Incl 1yr Prem for CALA. Mntc Cntrct Req. FOR TRIO 8800/8500 SOLD SEPARATELY.	$5,799.00	7200-85470-125	$3,885.33	33%
Poly Trio VisualPro/EagleEye IV 4x Collaboration Kit. Incl: VisualPro codec, EEIV 4x, 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. FOR TRIO 8800/8500 SOLD SEPARATELY	$4,799.00	7200-85480-001	$3,215.33	33%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Poly Trio VisualPro/EagleEye IV 4x Collab Kit. Incl: VisualPro codec, EEVIV 4x, 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m. NO PWR CORD - order Group310 cord separately. Not for CHN, RUS. Mntc Cntrct Reqd. FOR TRIO 8800/8500 SOLD SEPARATELY	$4,799.00	7200-85490-125	$3,215.33	33%
Poly Trio VisualPro CODEC ONLY. Incl: VisualPro codec, 1 HDMI 1.8m, 1 LAN 3.6m. NO PWR CORD - order Group 310 pwr cord separately. Not for RUS,CHN. Mntc Cntrct Req. Incl 1yr Prem for CALA. FOR TRIO 8800/8500 AND EAGLEEYE HDCI CAMERAS SOLD SEPARATELY.	$1,499.00	7200-85660-125	$1,154.23	23%
Trio VisualPro: VisualPro codec only. For Trio 8800/8500 only. Order supported Poly EagleEye HDCI cameras separately. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power cord: AMER-Type B, NEMA 5-15. Mntc Cntrct Reqd. Made in TAA compliant country.	$1,499.00	G7200-85660-125	$1,154.23	23%

Trio Visual Plus

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Poly Trio Visual+ CODEC ONLY. Incl. Trio Visual+, Power over Ethernet, 1 HDMI cable (1.8m/6ft) , 1 Ethernet cable (4.5m/15ft), VESA mount. Incl. 1 year Premier for CALA.	$499.00	2200-21540-001	$384.23	23%
Poly Trio Visual+ CODEC ONLY TAA. Incl. Trio Visual+ PoE, 1 HDMI 1.8m/6ft, 1 Ethernet 4.6m/15ft, VESA mount. Made in TAA compliant country. Maintenance Cont Req.	$559.00	G2200-21540-001	$430.43	23%

Cameras

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
EagleEye Cube HDCI Camera for Group 310/500,Trio VisualPro.Electronic Pan Tilt 5x Digital zoom.Embedded stereo microphones.Single built-in HDCI 1.8m cable(Incl:power,Comm,HDMI,audio)	$1,499.00	7230-61960-001	$1,004.33	33%
EagleEye Cube USB Camera: Compatible with Trio Visual+ and other ecosystems.Electronic Pan Tilt 5x Digital Zoom.Embedded stereo microphones.Cable:2m USB Type-A and Type-C,2m Ethernet cable.	$799.00	7230-63695-001	$535.33	33%

RealPresence Trio 8800 Software

RP Trio Screen Mirroring Software License

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Software License for 1 Unit of Screen Mirroring from AirPlay and Miracast certified devices for use with Poly Trio Visual+ connected with Trio 8800. Active maintenance contract with Poly Trio Visual+ required.	$49.00	5150-84981-001	$35.28	28%

VoxBox

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
VoxBox Speakerphone for PC/Mac-based UC softphone applications and mobile devices with built-in Bluetooth 4.0 and USB 2.0. Ships with a carrying case, 1.2m/4ft USB Cable and 3m/10ft USB with security loop. DOES NOT INCLUDE AC ADAPTER.	$299.00	2200-49000-025	$185.38	38%

Peripherals

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Cable - 1.2m/4ft, Type A to Micro USB for VoxBox.	$15.00	2200-49007-001	$11.55	23%
Cable - 3m/10ft, Type A to Micro USB, with torx screws and security loop for VoxBox	$25.00	2200-49307-001	$19.25	23%
EE Mini 1.8m/6ft USB extender cable	$15.00	2457-84735-001	$11.55	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Voxbox Work Anywhere Kit				
VoxBox Speakerphone and EE Mini for PC/Mac-based UC softphone applications with USB 2.0. Voxbox includes carrying case,1.2m/4ft USB and 3m/10ft security USB cables. AC ADAPTER NOT INCLUDED. EE Mini camera, mounting-kit and 1.8m/6ft USB extender cable.	$449.00	7230-49025-001	$278.38	38%
OBi Systems				
OBi 300 ATAs				
OBi300 Universal Voice Adapter with USB, 1 FXS port, SIP	$90.00	2200-49530-001	$51.30	43%
OBi302 Universal Voice Adapter with USB, 2 FXS ports, SIP	$110.00	2200-49532-001	$62.70	43%
OBi312 Universal Voice Adapter with USB, 1 FXS port, 1 FXO port	$120.00	2200-49535-001	$68.40	43%
OBi 2000 Phones				
OBi2182 IP Phone with Power Adapter, 12 Line Keys, built-in WiFi/BT, with NA Power Adapter	$399.00	2200-49620-001	$227.43	43%
OBi Accessories				
OBiWiFi5G Wireless-AC USB Adapter	$29.99	1517-49585-001	$23.09	23%
OBi1000-Series EHS Cable	$29.00	2457-49590-001	$22.33	23%
OBiPA Power Adapter for OBi Devices - North America	$15.00	2465-49540-001	$11.55	23%
Polycom One Touch Dial				
Premier Software Service 8x5, One Year, Polycom One Touch Dial App. Supports up to 500 clients.	$2,355.00	4870-08503-402	$2,166.60	8%
Premier Software Service 8x5, Three Year, Polycom One Touch Dial App. Supports up to 500 clients.	$6,365.00	4870-08503-404	$5,855.80	8%
Premier Software Service 8X5, One Year, Polycom One Touch Dial App, Add-On Instance. Supports an additional 500 clients. Must have support on original 500 instance.	$1,100.00	4870-ADDON-402	$1,012.00	8%
Premier Software Service 8X5, Three Year, Polycom One Touch Dial App, Add-On Instance. Supports an additional 500 clients. Must have support on original 500 instance.	$2,965.00	4870-ADDON-404	$2,727.80	8%
Elite Software Service, One Year, Polycom One Touch Dial App. Supports up to 500 clients.	$3,180.00	4872-08503-432	$2,925.60	8%
Elite Software Service, One Year, Polycom One Touch Dial App, Add-On Instance. Supports an additional 500 clients. Must have support on original 500 instance.	$1,485.00	4872-ADDON-432	$1,366.20	8%
Polycom Advantage Software Service, One Year, Polycom One Touch Dial App. Supports up to 500 clients.	$2,945.00	4877-08503-422	$2,709.40	8%
Polycom Advantage Software Service, Three Year, Polycom One Touch Dial App. Supports up to 500 clients.	$7,950.00	4877-08503-424	$7,314.00	8%
Polycom Advantage Software Service, One Year, Polycom One Touch Dial App, Add-On Instance. Supports an additional 500 clients. Must have support on original 500 instance.	$1,375.00	4877-ADDON-422	$1,265.00	8%
Polycom Advantage Software Service, Three Year, Polycom One Touch Dial App, Add-On Instance. Supports an additional 500 clients. Must have support on original 500 instance.	$3,715.00	4877-ADDON-424	$3,417.80	8%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Polycom One Touch Dial App. Enables one click join on Polycom endpoints (GS/HDX) that synchronize with Exchange, Google, or native calendars. One instance of OTD supports up to 500 clients. App SW & Install only. SW Support required. See Solution Notes.	$11,785.00	6867-08503-101	$9,663.70	18%
Polycom One Touch Dial App, Add-On Instance. Supports an additional 500 clients. App SW & Install only. Customer must purchase 6867-08503-101 separately for initial 500 clients. SW Support for each add'l instance requires associated support PN.	$5,495.00	6867-08503-102	$4,505.90	18%
Polycom Cisco TMS Address Book Sync				
Premier Software Service 8x5, 1 Year, Polycom Cisco TMS Address Book Sync App	$2,230.00	4870-08502-402	$2,051.60	8%
Premier Software Service 8x5, 3 Year, Polycom Cisco TMS Address Book Sync App	$6,020.00	4870-08502-404	$5,538.40	8%
Elite Software Service, 1 Year, Polycom Cisco TMS Address Book Sync App	$3,010.00	4872-08502-432	$2,769.20	8%
Polycom Advantage Software Service, 1 Year, Polycom Cisco TMS Address Book Sync App	$2,790.00	4877-08502-422	$2,566.80	8%
Polycom Advantage Software Service, 3 Year, Polycom Cisco TMS Address Book Sync App	$7,530.00	4877-08502-424	$6,927.60	8%
Polycom Cisco TMS Address Book Sync App. Simplifies Cisco to Polycom migration by synchronizing TMS address book with RPRM address book. SW Supt Reqd. See Solution Notes.	$9,895.00	6867-08502-101	$8,113.90	18%
Polycom Conference Control App				
Polycom Advantage Software Service, 1 Year, Polycom Conference Control App	$2,790.00	4877-08505-422	$2,566.80	8%
Polycom Advantage Software Service, 3 Year, Polycom Conference Control App	$7,530.00	4877-08505-424	$6,927.60	8%
Polycom Conference Control App, Lite				
			$0.00	0%
Polycom Advantage Software Service, 1 Year, Polycom Conference Control App, Lite	$1,550.00	4877-08506-422	$1,426.00	8%
Polycom Advantage Software Service, 3 Year, Polycom Conference Control App, Lite	$4,190.00	4877-08506-424	$3,854.80	8%
Polycom Easy Schedule App for Outlook				
Premier Software Service 8x5, 1 Year, Polycom Easy Schedule App for Outlook	$2,355.00	4870-08507-402	$2,166.60	8%
Premier Software Service 8x5, 3 Year, Polycom Easy Schedule App for Outlook	$6,365.00	4870-08507-404	$5,855.80	8%
Elite Software Service, 1 Year, Polycom Easy Schedule App for Outlook	$3,180.00	4872-08507-432	$2,925.60	8%
Polycom Advantage Software Service, 1 Year, Polycom Easy Schedule App for Outlook	$2,945.00	4877-08507-422	$2,709.40	8%
Polycom Advantage Software Service, 3 Year, Polycom Easy Schedule App for Outlook	$7,950.00	4877-08507-424	$7,314.00	8%
Polycom Easy Schedule App for Outlook. Scheduling plug-in for Microsoft Outlook to simplify scheduling of Polycom conferences. App SW & Install on one PC. SW Supt. Reqd. See Solution Notes.	$11,785.00	6867-08507-101	$9,663.70	18%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Polycom Meeting Director				
Premier Software Service 8X5, One Year, RealPresence Meeting Director App for DMA and RMX conference management. Provides audio controls, manage video layout, disconnect unwanted participants, mute, unmute. App SW & Install on one PC.	$2,335.00	4870-08515-402	$2,148.20	8%
Premier Software Service 8X5, Three Year, RealPresence Meeting Director App for DMA and RMX conference management. Provides audio controls, manage video layout, disconnect unwanted participants, mute, unmute. App SW & Install on one PC.	$6,305.00	4870-08515-404	$5,800.60	8%
Elite Software Service, One Year, RealPresence Meeting Director App for DMA and RMX conference management. Provides audio controls, manage video layout, disconnect unwanted participants, mute, unmute. App SW & Install on one PC.	$3,150.00	4872-08515-432	$2,898.00	8%
Polycom Advantage Software Service, One Year, RealPresence Meeting Director App for DMA and RMX conference management. Provides audio controls, manage video layout, disconnect unwanted participants, mute, unmute. App SW & Install on one PC.	$2,920.00	4877-08515-422	$2,686.40	8%
Polycom Advantage Software Service, Three Year, RealPresence Meeting Director App for DMA and RMX conference management. Provides audio controls, manage video layout, disconnect unwanted participants, mute, unmute. App SW & Install on one PC.	$7,885.00	4877-08515-424	$7,254.20	8%
RealPresence Meeting Director App for DMA and RMX conference management. Provides audio controls, manage video layout, disconnect unwanted participants, mute, unmute. App SW & Install on one PC. SW support reqired. See solution notes.	$11,795.00	6867-08515-101	$9,671.90	18%
Polycom Touch Plus				
Premier Software Service 8X5, One Year, Polycom Touch Plus App. Unified user interface for Polycom and Cisco devices calendaring. Leverages RP Touch. Requires One Touch Dial workflow server sold separately. Initial offering has Skype for Business UI.	$140.00	4870-08516-402	$128.80	8%
Premier Software Service 8X5, Three Year, Polycom Touch Plus App. Unified user interface for Polycom and Cisco devices calendaring. Leverages RP Touch. Requires One Touch Dial workflow server sold separately. Initial offering has Skype for Business UI.	$520.00	4870-08516-404	$478.40	8%
Elite Software Service, One Year, Polycom Touch Plus App. Unified user interface for Polycom and Cisco devices calendaring. Leverages RP Touch. Requires One Touch Dial workflow server sold separately. Initial offering has Skype for Business UI.	$190.00	4872-08516-432	$174.80	8%
Polycom Advantage Software Service, One Year, Polycom Touch Plus App. Unified user interface for Polycom & Cisco devices calendaring. Leverages RP Touch. Requires One Touch Dial workflow server sold separately. Initial offering has Skype for Business UI.	$175.00	4877-08516-422	$161.00	8%
Polycom Advantage Software Service, Three Year, Polycom Touch Plus App. Unified user interface for PLCM & Cisco devices calendaring. Leverages RP Touch. Requires One Touch Dial workflow server sold separately. Initial offering has Skype for Business UI.	$475.00	4877-08516-424	$437.00	8%
PLCM TouchPlus App. Unified user interface for PLCM & Cisco devices calendaring. Leverages RPTouch. Req OneTouch Dial workflow server sold separately. Intl offering has Skype for Business UI. App SW & Install on one PC. SW Supt. Reqd. See solution notes.	$700.00	6867-08516-101	$574.00	18%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
PRODUCTS AND SERVICE WITH LIMITED AVAILABILITY				
HDX Series				
Mounting bracket\shelf solution for EagleEye Director, EagleEye HD, EagleEye III, EagleEye View and EagleEye QDX Cameras. Mounts on the wall, other flat surfaces over 8in deep or flat screen displays greater than 1.5in thick.	$155.00	2215-24143-001	$119.35	23%
HDCI(M) to 5-BNC(F) and DB9(F) Breakout adapter for codec input / camera output. Supports Polycom cameras with HDCI output and codecs with HDCI analog supported input.	$60.00	2457-23521-001	$46.20	23%
HDCI(M) to HDCI(M) 300mm camera cable for EagleEye HD/II/III to Polycom HDX & RealPresence Group Series. 2nd HDX HDCI input requires external PS (8200-23390-040, supports only EEIII). Limited support for EE View camera (video&control, no audio).	$89.00	2457-26122-002	$89.00	0%
HDCI(M) to HDCI(M) 50'/15m camera cable for EagleEye HD/II/III connection to Polycom HDX and RealPresence Group Series. Limited support for EagleEye View (video and control, no audio). Includes power supply and NA power cord (others ordered separately)	$459.00	7230-25659-015	$353.43	23%
HDCI(M) to HDCI(M) 100'/30m camera cable for EagleEye HD/II/III connection to Polycom HDX and RealPresence Group Series. Limited support for EagleEye View (video and control, no audio). Includes power supply and NA power cord (others ordered separately)	$599.00	7230-25659-030	$461.23	23%
RealPresence Group Series				
TAA Compliant: RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	$6,999.00	G7200-65330-001	$4,689.33	33%
TAA Compliant Group 700 CODEC ONLY SKU(no camera, microphone array, power cord) - 720p, NTSC/PAL.Includes remote control and 2 cables:1.8m HDMI, 3.6m CAT 5E LAN.Maintenance Contract Required.	$12,999.00	G7200-65466-001	$8,059.38	38%
Group 500 CODEC ONLY SKU (no camera, microphone array, power cord) - 720p, NTSC/PAL. Includes remote control, two 1.8m HDMI, one 3.6m CAT 5E LAN. Maintenance Contract Required. UC APL/JITC, TAA Compliant	$6,999.00	J7200-65088-001	$4,339.38	38%
RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant	$6,999.00	J7200-65330-001	$4,689.33	33%
Group 310 CODEC ONLY SKU (no camera, microphone array, power cord) - 720p, NTSC/PAL. Includes remote control and 2 cables: 1.8m HDMI, 3.6m CAT 5E LAN. Maintenance Contract Required. UC APL/JITC, TAA Compliant	$2,999.00	J7200-65350-001	$2,009.33	33%
Group 700 CODEC ONLY SKU (no camera, microphone array, power cord) - 720p, NTSC/PAL. Includes remote control and 2 cables: 1.8m HDMI, 3.6m CAT 5E LAN. Maintenance Contract Required. UC APL/JITC, TAA Compliant	$12,999.00	J7200-65466-001	$8,059.38	38%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
RealPresence Group Media Centers				
Group 700-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-55" 1080p LED display, cable bundle and mtce in CALA(1yr)&China(3yr PP).Order casters separately.(Camera, Pwr Cord & Mntc Contract Required)	$33,000.00	7200-65180-125	$20,460.00	38%
Group 700-720 "Eyeless" Media Center 2RT55. Includes:Stand, audio system,Group 700-720 codec,rmt,MicArray, 2-55" 1080p LED displays, cable bundle & mtce in CALA(1yr) and CHINA(3yr PP).Order casters separately. (Camera, Pwr Cord & Mntc Contract Required).	$43,000.00	7200-65190-125	$26,660.00	38%
Group 700-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-65" 1080p LED display, cable bundle and mtce in CALA(1yr)andChina(3yr PP) Order casters separately. (Camera, Pwr Cord and MntcContract Reqd)	$53,000.00	7200-65200-125	$32,860.00	38%
Group 500-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-55" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)	$26,200.00	7200-68509-125	$16,244.00	38%
Group 500-720 "Eyeless" Media Center 2RT55. Includes:Stand, audio system,Group 500-720 codec,rmt,MicArray, 2-55" 1080p LED displays, cable bundle & mtce in CALA.Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)	$36,700.00	7200-68511-125	$22,754.00	38%
Group 500-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-65" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord and Maintenance Contract Required)	$46,700.00	7200-68512-125	$28,954.00	38%
RMX 1000				
RMX 1000 Options and Upgrades				
Power Cord: US	$0.00	1456-00286-001	$0.00	0%
RMX 1000 Software Scheduling Option License	$2,069.00	5150-28647-001	$1,593.13	23%
RMX 1000 Encryption Option License	$0.00	5150-28649-001	$0.00	0%
Legacy SoundStation Systems - Accessories				
Cables				
Cable-Two (2) expansion microphone cables, 4.5m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000, and Poly Trio 8800/8500	$30.00	2200-41220-002	$23.10	23%
Replacement Phone Cable. RJ11, 7ft. For VoiceStation, SoundStation, SoundStation Premier, SS2.	$9.00	2457-00448-001	$6.93	23%
Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.	$30.00	2457-00449-001	$23.10	23%

Long Description	MSRP	Product ID	State of LA contract price	Actual Percentage Discount
Private Cloud for Business (PCfB)				
Audio phone numbers for PCfB Express. 50 concurrent calls, 10 toll phone numbers, 1-year plan. No cancellation or reduction of the plan or scope allowed. (See Poly Country list for list of country numbers) Must be coterminous with 4870-PCLOUD1-PCB	$16,205.83	4870-PCLOUD1-AUD	$14,099.07	13%
PCfB Express monthly burst price of one (1) CU. Based on the highest single Peak CU monthly usage. (Must be purchased with 4870-PCLOUD1-PCB) Billed in arrears monthly.	$256.65	4870-PCLOUD1-BUR	$223.29	13%
Immersive Telepresence Studio Support, additional layouts and resolutions for PCfB Express. Includes Multipoint Layout Application software, 1-year plan. No cancellation and must be coterminous with 4870-PCLOUD1-PCB	$9,325.41	4870-PCLOUD1-ITP	$8,113.11	13%
Add-On incremental 1 license. 1-year plan. No cancellation and must be coterminous with 4870-PCLOUD1-PCB	$1,180.00	4870-PCLOUD1-LIC	$1,026.60	13%
Poly One Touch Dial (PCfB Express), Poly endpoints. Provides 1-year production services of OTD functionality for Poly endpoints. No cancellation and must be coterminous with 4870-PCLOUD1-PCB	$24,992.40	4870-PCLOUD1-OTD	$21,743.39	13%
Add-On incremental 10 PCfB Express VMR's. 1-year plan. No cancellation and must be coterminous with 4870-PCLOUD1-PCB	$3,297.34	4870-PCLOUD1-VMR	$2,868.69	13%